



PUBLIC DISCLOSURE

September 9, 2024

COMMUNITY REINVESTMENT ACT PERFORMANCE EVALUATION

The Brenham National Bank
Charter Number 13678

2211 South Day Street
Brenham, TX 77833

Office of the Comptroller of the Currency

Two Houston Center
909 Fannin Street, Suite 1900
Houston, TX 77010

NOTE: This document is an evaluation of this institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the institution. This evaluation is not, and should not be construed as, an assessment of the financial condition of this institution. The rating assigned to this institution does not represent an analysis, conclusion, or opinion of the federal financial supervisory agency concerning the safety and soundness of this financial institution.

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Overall CRA Rating

Institution's CRA Rating: This institution is rated **Satisfactory**.

The Lending Test is rated: Satisfactory.

The major factors that support this rating include:

- The Lending Test rating is based on a reasonable loan-to-deposit (LTD) ratio, reasonable geographic distribution of loans, and a majority of loans originated in the assessment area (AA).
- The bank exhibits a reasonable distribution of loans to individuals of different income levels and businesses of different sizes, given the product lines offered by the bank.
- Although optional, the bank had good responsiveness to the needs of its AA through community development (CD) activities and flexible deposit and lending products.
- The bank did not receive any CRA related complaints during the evaluation period.

Loan-to-Deposit Ratio

Considering the bank's size, financial condition, and credit needs of the AA(s), the bank's LTD ratio is reasonable.

The bank's quarterly average LTD ratio since the last CRA examination was 47 percent. During the evaluation period, the bank's quarterly LTD ratio ranged from a low of 42 percent to a high of 52 percent. The bank has \$20 million in public funds as of December 31, 2023. Discounting the public funds from total deposits, the end of year LTD is 54 percent. The bank has been experiencing a growing LTD trend in the last year as reflected in the following table:

Quarter End	LTD Ratio
12/31/2022	43.6
03/31/2023	45.6
06/30/2023	49.1
09/30/2023	49.6
12/31/2023	51.6

Our analysis included four similarly situated banks in the state of Texas. One of the four banks was in the bank's AA. The comparator banks' quarterly average LTD ratio was 33 percent for the same period, ranging from a low of 18 percent to a high of 60 percent.

Lending in Assessment Area

A majority of the bank's loans are inside its AAs.

The bank originated and purchased 72 percent of its total loans by number and 67 percent by dollar, inside the bank's AAs during the evaluation period. This analysis is performed at the bank, rather than the AA, level.

Lending Inside and Outside of the Assessment Area										
Loan Category	Number of Loans				Total #	Dollar Amount of Loans \$(000s)				Total \$(000s)
	Inside		Outside			Inside		Outside		
	#	%	#	%		\$	%	\$	%	
Commercial	143	73.0	53	27.0	196	31,001	66.9	15,325	33.1	46,326
Consumer	83	70.3	35	29.7	118	1,269	77.8	362	22.2	1,631
Total	226	72.0	88	28.0	314	32,270	67.3	15,687	32.7	47,957

Description of Institution

The Brenham National Bank (BNB) is a single-state community bank headquartered in Brenham, Texas with total assets of \$477 million as of December 31, 2023. The bank was established in 1933 and is wholly owned by Brenham Bancshares, Inc., a one bank holding company. The bank's main banking center is located in Washington County at 2211 Day Street, Brenham, TX. BNB has two additional branches located at 9005 U.S. Highway 290, Chappell Hill, TX, also in Washington County, and at 2470 Earl Rudder Freeway, College Station, TX in the adjacent Brazos County in the College Station Metropolitan Statistical Area (MSA). The bank has a loan production office in Montgomery, Texas.

All locations are full-service branches providing traditional financial products and services to both business and consumer customers. Based on the bank's lending strategy, BNB is primarily a commercial lender. The bank maintains reasonable hours of operation during the week. Lobby services at the Brenham and Chappell Hill branches are made available for additional hours on Saturday to help meet the banking needs of the community. Drive-through hours are uniform, including Saturday service across the three branches. For customer convenience, the bank has five deposit-taking automated teller machine (ATM) locations with four located throughout Brenham and one located in College Station. The bank provides its customers with 24-hour account access through online banking. Additionally, the bank offers mobile banking and remote deposit capture to its customers.

As of December 31, 2023, loans totaled \$229 million. During the same period, BNB reported total assets of \$477 million and tier 1 capital of \$51 million with a leverage ratio of 10.37 percent. The primary focus is commercial lending which represents 47 percent of net loans by dollar amount. By number of loans, consumer loans, including automobile loans, is also a primary product at 32 percent of total loans. In 2020, the Small Business Administration established the Paycheck Protection Program (PPP) under the Coronavirus Aid, Relief, and Economic Security Act in response to the COVID-19 pandemic. In 2021, BNB originated 121 loans totaling \$5 million, of which 88 or \$3.9 million were within the AAs.

BNB has a 17 percent deposit market share in the Washington County AA and is ranked 2nd of 11 banks in this area. The largest competitors in this market are Bank of Brenham, N.A; Citizen's State Bank; JP Morgan Chase Bank, N.A; Wells Fargo Bank, N.A; and Global One Bank. BNB has deposit market share in College Station AA of less than 2 percent and is ranked 12th of 28 lenders in the area. The top competitors in this market are Wells Fargo Bank, N.A; Truist Bank; Prosperity Bank; First Financial Bank, N.A; and JP Morgan Chase Bank, N.A.

There are no legal, financial, or other factors impeding the bank's ability to help meet the credit and CD needs in its AA. BNB was rated "Satisfactory" at the last CRA evaluation dated June 21, 2021.

Scope of the Evaluation

Evaluation Period/Products Evaluated

This performance evaluation assesses the bank's performance under the Lending Test. As the bank is a small bank, CD activities are optional. The evaluation period for all tests is January 1, 2021 to December 31, 2023.

In evaluating the bank's lending performance, we reviewed a sample of commercial and consumer loans, including automobile loans. Both products were given equal weight. The geographic and borrower distribution analysis in the Lending Test compared loans originated in 2021 to the 2015 American Community Survey (ACS) census data. Loans originated in 2022-2023 were compared to the updated 2020 census information. Therefore, there are two sets of tables in Appendix D.

Selection of Areas for Full-Scope Review

The bank has two AAs. We performed a full-scope review of the Washington County AA and a limited-scope review of the College Station AA. The Washington County AA consists of all of census tracts (CTs) in Washington County. This AA has 82 percent of the bank's deposits and 67 percent of the bank's branches. More weight was given to the performance in this AA. The College Station AA consists of all of CTs in Brazos County. This AA has 18 percent of the bank's deposits and 33 percent of its branches. Refer to Appendix A, Scope of Examination, for a list of full- and limited-scope AAs.

Ratings

The state of Texas is the only rating area.

Discriminatory or Other Illegal Credit Practices Review

Pursuant to 12 CFR 25.28(c) or 195.28(c), respectively, in determining a national bank's or federal savings association's (collectively, bank) CRA rating, the OCC considers evidence of discriminatory or other illegal credit practices in any geography by the bank, or in any AA by an affiliate whose loans have been considered as part of the bank's lending performance. As part of this evaluation process, the OCC consults with other federal agencies with responsibility for compliance with the relevant laws and regulations, including the U.S. Department of Justice, the U.S. Department of Housing and Urban Development, and the Bureau of Consumer Financial Protection, as applicable.

The OCC has not identified that this institution has engaged in discriminatory or other illegal credit practices that require consideration in this evaluation.

The OCC will consider any information that this institution engaged in discriminatory or other illegal credit practices, identified by or provided to the OCC before the end of the institution's next performance evaluation in that subsequent evaluation, even if the information concerns activities that occurred during the evaluation period addressed in this performance evaluation.

State Rating

State of Texas

CRA rating for the State of Texas: Satisfactory

The Lending Test is rated: Satisfactory

The major factors that support this rating include:

- The Lending Test rating is based on a reasonable LTD ratio, reasonable geographic distribution of loans, and a majority of loans originated in the AA.
- The bank exhibits a reasonable distribution of loans to individuals of different income levels and businesses of different sizes, given the product lines offered by the bank.
- Although optional, the bank had good responsiveness to the needs of its AA through CD activities and flexible deposit and lending products.
- The bank did not receive any CRA related complaints during the evaluation period.

Description of Institution's Operations in Texas

BNB operates two full-service locations and four ATMs in the Washington County AA. In 2021, the AA consisted of no low-income CTs, one moderate-income CT, two middle-income CTs, and three upper-income CTs. In 2022-23, the AA consisted of no low-or moderate income (LMI) CTs, four middle-income CTs, and five upper-income CTs.

Community Contacts

We made three community contacts in the Washington AA during the evaluation period. One was to a local United Way organization. This contact indicated that during COVID-19, there was a negative impact on the area, especially to low-income families. The contact stated there are opportunities in the area to provide funding for food, housing, and transportation. There is also a need for volunteers in local community centers to provide activity assistance for children in the area from LMI families. One contact was to a local small business development center who indicated a need for small business loans. The third contact was to a county economic development organization. This organization has sponsored a project to showcase small businesses in the area. BNB was specifically mentioned as one of the local banks that support this initiative. This contact discussed the largest need in the area is affordable housing, including multi-family units.

The following tables provide information on the demographic composition of the Washington AA for both evaluation periods.

Table A – Demographic Information of the Assessment Area**Assessment Area: Washington AA – 2021**

Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (Census Tracts)	6	0.0	16.7	33.3	50.0	0.0
Population by Geography	34,236	0.0	10.1	32.6	57.3	0.0
Housing Units by Geography	15,667	0.0	9.5	33.9	56.6	0.0
Owner-Occupied Units by Geography	8,820	0.0	8.7	36.3	55.0	0.0
Occupied Rental Units by Geography	3,132	0.0	12.7	24.7	62.6	0.0
Vacant Units by Geography	3,715	0.0	8.7	36.0	55.2	0.0
Businesses by Geography	3,244	0.0	12.1	27.7	60.3	0.0
Farms by Geography	184	0.0	4.9	41.3	53.8	0.0
Family Distribution by Income Level	8,409	16.3	15.9	18.9	48.9	0.0
Household Distribution by Income Level	11,952	19.0	14.5	16.1	50.4	0.0
Median Family Income MSA – 26420 Houston-The Woodlands-Sugarland, TX MSA		\$52,198	Median Housing Value			\$146,487
			Median Gross Rent			\$754
			Families Below Poverty Level			10.0%

Source: 2015 ACS Census and 2021 D&B Data
Due to rounding, totals may not equal 100.0
(*) The NA category consists of geographies that have not been assigned an income classification.

Table A – Demographic Information of the Assessment Area**Assessment Area: Washington AA – 2022-2023**

Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (Census Tracts)	9	0.0	0.0	44.4	55.6	0.0
Population by Geography	35,805	0.0	0.0	57.5	42.5	0.0
Housing Units by Geography	16,342	0.0	0.0	51.9	48.1	0.0
Owner-Occupied Units by Geography	9,817	0.0	0.0	50.3	49.7	0.0
Occupied Rental Units by Geography	3,504	0.0	0.0	74.7	25.3	0.0
Vacant Units by Geography	3,021	0.0	0.0	30.5	69.5	0.0
Businesses by Geography	4,537	0.0	0.0	56.2	43.8	0.0
Farms by Geography	264	0.0	0.0	26.9	73.1	0.0
Family Distribution by Income Level	8,715	15.9	13.3	21.8	49.1	0.0
Household Distribution by Income Level	13,321	17.7	16.2	16.7	49.3	0.0
Median Family Income MSA – 26420 Houston-The Woodlands-Sugarland, TX MSA		\$61,785	Median Housing Value			\$201,307
			Median Gross Rent			\$818
			Families Below Poverty Level			7.4%

Source: 2020 US Census and 2023 D&B Data
Due to rounding, totals may not equal 100.0
(*) The NA category consists of geographies that have not been assigned an income classification.

Scope of Evaluation in Texas

The rating for Texas is based on a full-scope review of the Washington AA.

CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN TEXAS

LENDING TEST

The bank's performance under the Lending Test in Texas is rated Satisfactory.

Conclusions for Areas Receiving Full-Scope Reviews

Based on a full-scope review, the bank's lending performance in the state of Texas is reasonable.

Distribution of Loans by Income Level of the Geography

The bank exhibits reasonable geographic distribution of loans in the state.

Small Loans to Businesses

Refer to Table Q of appendix D for the facts and data used to evaluate the geographic distribution of the bank's originations and purchases of small loans to businesses.

The overall geographic distribution of small loans to businesses is reasonable.

During 2021, there were too few traditional small business loans for a meaningful analysis. There were only eleven small business loans, excluding PPP loans, originated in this AA during this time frame. This was a direct result of the COVID-19 pandemic. There were, however, 65 PPP loans originated in response to the pandemic. There were no low-income CTs and only one moderate-income CT in this AA. The geographic distribution of small business PPP loans in the Washington AA is reasonable given the limited LMI geographies. The bank originated 6.2 percent of its small business PPP loans in the moderate-income CT. This was below the percent of businesses at 12.2 percent and somewhat lower than the aggregate of all financial institutions at 11.1 percent. There were no LMI CTs during the 2022-2023 evaluation period.

Consumer Loans

Refer to Table U of appendix D for the facts and data used to evaluate the geographic distribution of the bank's consumer loan originations and purchases.

The overall geographic distribution of consumer loans is reasonable.

During 2021, there were no low-income CTs and only one moderate-income CT in the Washington AA. The bank originated 8.7 percent of its consumer loans in the moderate-income CT. This was near to the percent of households in this CT which was 9.7 percent. During 2022-2023, there were no LMI CTs.

Distribution of Loans by Income Level of the Borrower

The bank exhibits a reasonable distribution of loans to individuals of different income levels and businesses of different sizes, given the product lines offered by the bank.

Small Loans to Businesses

Refer to Table R of appendix D for the facts and data used to evaluate the borrower distribution of the bank's originations and purchases of small loans to businesses.

The overall borrower distribution of small loans to businesses by revenue is reasonable.

During 2021, there were too few traditional small business loans for a meaningful analysis. There were only eleven small business loans originated. During 2022-2023, the bank's percentage of small loans to businesses at 53.1 percent is lower than the percentage of small businesses located in the AA at 89.1 percent; however, exceeds the aggregate lending by all financial institutions, which is 50.9 percent.

Consumer Loans

Refer to Table V of appendix D for the facts and data used to evaluate the borrower distribution of the bank's consumer loan originations and purchases.

The overall borrower distribution of consumer loans is more than reasonable.

During 2021, the number of loans originated to low-income borrowers at 10.0 percent was lower than the percent of low-income households at 27.8 percent. The number of loans originated to moderate-income borrowers at 21.7 percent exceeded the percent of moderate-income households at 14.5 percent. The 2022-2023 performance was stronger, with the number of loans near to the percent of low-income households and exceeding the percent of moderate-income households in the AA.

Responses to Complaints

The bank did not receive any CRA related complaints during the evaluation period.

COMMUNITY DEVELOPMENT

BNB is evaluated using small bank procedures; therefore, CD activity is optional. However, the bank had responsive CD activities during the evaluation period. The bank purchased three bonds supporting the infrastructure of the City of Brenham totaling \$2 million. The bank also contributed a total of 29 donations totaling \$76,450 to twelve various organizations during the evaluation period. The majority of the donations were used to provide services to LMI individuals in the AA. The bank made seven CD loans totaling \$9 million promoting economic development.

BNB demonstrated excellent responsiveness through CD services. Bank personnel provided 892 hours of service to 26 organizations that primarily focus on LMI individuals or small businesses within the AAs.

Activities in the Washington County AA included serving as board members and on finance and compensation committees for organizations which support affordable housing, economic development, and services. Activity in the AA also included services such as financial literacy classes for economically disadvantaged students.

Product Innovation and Flexibility

BNB has a flexible deposit product that aims to encourage persons to grow their savings. This is the Starter Savings Certificate of Deposit Product. There is no minimum deposit required and customers with small dollar amounts can invest in this product and earn higher interest rates. The interest rates are traditionally 25 basis points higher than other certificate of deposit products offered by the bank with rates as high as 4.25 percent. The maximum balance for this product is \$5,000.

The bank also offers a flexible lending product for small businesses. This is the Small Business Boost Program, which is offered in conjunction with Federal Home Loan Bank. There is a job creation/retention requirement for this loan type. The first 12 months of the loan are completely without payments, followed by 12 months of principal reductions plus 3 percent interest. The remainder of the loan is principal plus 6 percent interest until maturity or pay-off. The bank has utilized this program on three borrowers with loans totaling over \$600,000 over the evaluation period.

Conclusions for Area Receiving Limited-Scope Reviews

Based on the limited scope review, the bank's performance in the College Station AA is consistent with the full-scope AA for the Lending Test. Excluding PPP loans, there were too few small business loans originated for a meaningful analysis. The bank had 24 PPP loans in this AA, with reasonable penetration to borrowers in LMI CTs. Consumer loan performance in this AA was consistent with the full-scope AA, with reasonable penetration in LMI CTs. Borrower distribution for this product was also similar with reasonable penetration to LMI borrowers in 2021 and excellent performance in 2022-2023.

The bank's CD performance in the College Station AA is consistent with the bank's overall performance in the full scope areas. The bank originated three CD loans totaling \$7 million and fifteen CD donations to seven organizations totaling \$37,000. In the College Station AA, CD service activities include acting as treasurer and/or chair of organizations that support affordable housing, economic development, and services. Activities in the AA also included services for organizations that provide meals, utility or rent assistance, medication, and emergency motel stays to those in need.

Appendix A: Scope of Examination

The following table identifies the time-period covered in this evaluation, affiliate activities that were reviewed, and loan products considered. The table also reflects the MSA(s) and non-MSA(s) that received comprehensive examination review, designated by the term “full-scope,” and those that received a less comprehensive review, designated by the term “limited-scope”.

Time Period Reviewed:	01/01/2021 to 12/31/2023	
Bank Products Reviewed:	Small business, consumer loans CD loans, investments, donations, and services	
Affiliate(s)	Affiliate Relationship	Products Reviewed
NA	NA	NA
List of Assessment Areas and Type of Examination		
Rating and Assessment Areas	Type of Exam	Other Information
TEXAS		
Washington AA	Full-Scope	Washington County
College Station AA	Limited-Scope	Brazos County

Appendix B: Summary of MMSA and State Ratings

RATINGS			
Brenham National Bank			
Overall Bank:	Lending Test Rating*	CD Test Rating	Overall Bank/State/Multistate Rating
	Satisfactory	NA	Satisfactory
State:			
Texas	Satisfactory	NA	Satisfactory

(*) The Lending Test and CD Test carry equal weight in the overall rating.

Appendix C: Definitions and Common Abbreviations

The following terms and abbreviations are used in this performance evaluation, including the CRA tables. The definitions are intended to provide the reader with a general understanding of the terms, not a strict legal definition.

Affiliate: Any company that controls, is controlled by, or is under common control with another company. A company is under common control with another company if the same company directly or indirectly controls both companies. For example, a bank subsidiary is controlled by the bank and is, therefore, an affiliate.

Aggregate Lending (Aggt.): The number of loans originated and purchased by all reporting lenders (HMDA or CRA) in specified income categories as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the state/AA.

Census Tract (CT): A small, relatively permanent statistical subdivision of a county delineated by a local committee of census data users for the purpose of presenting data. Census tracts nest within counties, and their boundaries normally follow visible features, but may follow legal geography boundaries and other non-visible features in some instances, CTs ideally contain about 4,000 people and 1,600 housing units.

Combined Statistical Area (CSA): A geographic entity consisting of two or more adjacent Core Based Statistical Areas with employment interchange measures of at least 15. An employment interchange measure is a measure of ties between two adjacent entities. The employment interchange measure is the sum of the percentage of workers living in the smaller entity who work in the larger entity and the percentage of employment in the smaller entity that is accounted for by workers who reside in the larger entity.

Community Development (CD): Affordable housing (including multifamily rental housing) for low- or moderate-income individuals; community services targeted to low- or moderate-income individuals; activities that promote economic development by financing businesses or farms that meet Small Business Administration Development Company or Small Business Investment Company programs size eligibility standards or have gross annual revenues of \$1 million or less; or activities that revitalize or stabilize low- or moderate-income geographies, distressed or underserved nonmetropolitan middle-income geographies, or designated disaster areas.

Community Reinvestment Act (CRA): The statute that requires the OCC to evaluate a bank's record of meeting the credit needs of its entire community, including LMI areas, consistent with the safe and sound operation of the bank, and to take this record into account when evaluating certain corporate applications filed by the bank.

Consumer Loan(s): A loan(s) to one or more individuals for household, family, or other personal expenditures. A consumer loan does not include a home mortgage, small business, or small farm loan. This definition includes the following categories: motor vehicle loans, credit card loans, other secured consumer loans, and other unsecured consumer loans.

Family: Includes a householder and one or more other persons living in the same household who are related to the householder by birth, marriage, or adoption. The number of family households always

equals the number of families; however, a family household may also include non-relatives living with the family. Families are classified by type as either a married-couple family or other family, which is further classified into ‘male householder’ (a family with a male householder and no wife present) or ‘female householder’ (a family with a female householder and no husband present).

Full-Scope Review: Performance under the Lending, Investment, and Service Tests is analyzed considering performance context, quantitative factors (e.g., geographic distribution, borrower distribution, and total number and dollar amount of investments), and qualitative factors (e.g., innovativeness, complexity, and responsiveness).

Geography: A census tract delineated by the United States Bureau of the Census in the most recent decennial census.

Home Mortgage Disclosure Act (HMDA): The statute that requires certain mortgage lenders that conduct business or have banking offices in a metropolitan statistical area to file annual summary reports of their mortgage lending activity. The reports include such data as the race, gender, and the income of applicants, the amount of loan requested, the disposition of the application (e.g., approved, denied, and withdrawn), the lien status of the collateral, any requests for preapproval, and loans for manufactured housing.

Home Mortgage Loans: A closed-end mortgage loan or an open-end line of credit as these terms are defined under 12 CFR 1003.2, and that is not an excluded transaction under 12 CFR 1003.3(c)(1) through (c)(10) and (c)(13).

Household: Includes all persons occupying a housing unit. Persons not living in households are classified as living in group quarters. In 100 percent tabulations, the count of households always equals the count of occupied housing units.

Limited-Scope Review: Performance under the Lending, Investment, and Service Tests is analyzed using only quantitative factors (e.g., geographic distribution, borrower distribution, total number and dollar amount of investments, and branch distribution).

Low-Income Individual: Individual income that is less than 50 percent of the area median income.

Low Income Geography: A CT with a median family income that is less than 50 percent.

Market Share: The number of loans originated and purchased by the institution as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the state/assessment area.

Median Family Income (MFI): The median income determined by the U.S. Census Bureau every five years and used to determine the income level category of geographies. The median is the point at which half of the families have income above, and half below, a range of incomes. Also, the median income determined by the Federal Financial Institutions Examination Council (FFIEC) annually that is used to determine the income level category of individuals. For any given area, the median is the point at which half of the families have income above, and half below, a range of incomes.

Metropolitan Division: As defined by Office of Management and Budget, a county or group of counties within a Core Based Statistical Area that contains an urbanized population of at least 2.5 million. A Metropolitan Division consists of one or more main/secondary counties that represent an

employment center or centers, plus adjacent counties associated with the main/secondary county or counties through commuting ties.

Metropolitan Statistical Area: An area, defined by the Office of Management and Budget, as a core based statistical area associated with at least one urbanized area that has a population of at least 50,000. The Metropolitan Statistical Area comprises the central county or counties containing the core, plus adjacent outlying counties having a high degree of social and economic integration with the central county or counties as measured through commuting.

Middle-Income: Individual income that is at least 80 percent and less than 120 percent of the area median income, or a median family income that is at least 80 percent and less than 120 percent, in the case of a geography

Moderate-Income: Individual income that is at least 50 percent and less than 80 percent of the area median income, or a median family income that is at least 50 percent and less than 80 percent, in the case of a geography.

Multifamily: Refers to a residential structure that contains five or more units.

Owner-Occupied Units: Includes units occupied by the owner or co-owner, even if the unit has not been fully paid for or is mortgaged.

Qualified Investment: A qualified investment is defined as any lawful investment, deposit, membership share, or grant that has as its primary purpose community development.

Rating Area: A rated area is a state or multi-state metropolitan statistical area. For an institution with domestic branches in only one state, the institution's CRA rating would be the state rating. If an institution maintains domestic branches in more than one state, the institution will receive a rating for each state in which those branches are located. If an institution maintains domestic branches in two or more states within a multi-state metropolitan statistical area, the institution will receive a rating for the multi-state metropolitan statistical area.

Small Loan(s) to Business(es): A loan included in 'loans to small businesses' as defined in the Consolidated Report of Condition and Income (Call Report) instructions. These loans have original amounts of \$1 million or less and typically are either secured by nonfarm or nonresidential real estate or are classified as commercial and industrial loans.

Small Loan(s) to Farm(s): A loan included in 'loans to small farms' as defined in the instructions for preparation of the Consolidated Report of Condition and Income (Call Report). These loans have original amounts of \$500,000 or less and are either secured by farmland, or are classified as loans to finance agricultural production and other loans to farmers.

Tier 1 Capital: The total of common shareholders' equity, perpetual preferred shareholders' equity with non-cumulative dividends, retained earnings and minority interests in the equity accounts of consolidated subsidiaries.

Upper-Income: Individual income that is at least 120 percent of the area median income, or a median family income that is at least 120 percent, in the case of a geography.

Appendix D: Tables of Performance Data

Content of Standardized Tables

A separate set of tables is provided for each state. All multistate metropolitan statistical areas, if applicable, are presented in one set of tables. References to the “bank” include activities of any affiliates that the bank provided for consideration (refer to appendix A: Scope of the Examination). For purposes of reviewing the Lending Test tables, the following are applicable: (1) purchased are treated as originations; and (2) “aggregate” is the percentage of the aggregate number of reportable loans originated and purchased by all HMDA or CRA-reporting lenders in the MMSA/AA. Deposit data are compiled by the FDIC and are available as of June 30th of each year. Tables without data are not included in this PE.

The following is a listing and brief description of the tables included in each set:

- Table Q. Assessment Area Distribution of Loans to Small Businesses by Income Category of the Geography** - The percentage distribution of the number of small loans (less than or equal to \$1 million) to businesses that were originated and purchased by the bank in low-, moderate-, middle-, and upper-income geographies compared to the percentage distribution of businesses (regardless of revenue size) in those geographies. Because aggregate small business data are not available for geographic areas smaller than counties, it may be necessary to compare bank loan data to aggregate data from geographic areas larger than the bank’s assessment area.
- Table R. Assessment Area Distribution of Loans to Small Businesses by Gross Annual Revenue** - Compares the percentage distribution of the number of small loans (loans less than or equal to \$1 million) originated and purchased by the bank to businesses with revenues of \$1 million or less to: 1) the percentage distribution of businesses with revenues of greater than \$1 million; and, 2) the percentage distribution of businesses for which revenues are not available. The table also presents aggregate peer small business data for the years the data is available.
- Table U. Assessment Area Distribution of Consumer Loans by Income Category of the Geography** - Compares the percentage distribution of the number of loans originated and purchased by the bank in low-, moderate-, middle-, and upper-income geographies to the percentage distribution of households in those geographies.
- Table V. Assessment Area Distribution of Consumer Loans by Income Category of the Borrower** - Compares the percentage distribution of the number of loans originated and purchased by the bank to low-, moderate-, middle-, and upper-income borrowers to the percentage distribution of households by income level in each MMSA/AA.

The total loan amount presented in the tables for each assessment area may differ from the total loan amount reported in the aggregate table due to how the underlying loan data is rounded in each table.

Table Q: Assessment Area Distribution of Loans to Small Businesses by Income Category of the Geography																		2021		
Assessment Area:	Total Loans to Small Businesses				Low-Income Tracts			Moderate-Income Tracts			Middle-Income Tracts			Upper-Income Tracts			Not Available-Income Tracts			
	#	\$	% of Total	Overall Market	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	
College Station AA	3	1,018	2.9	5,218	7.4	0.0	4.6	25.4	33.3	26.4	25.2	0.0	25.3	41.6	66.7	43.7	0.3	0.0	0.1	
College Station PPP	24	989	23.3		7.4	4.2	4.6	25.4	20.8	26.4	25.2	16.7	25.3	41.6	58.3	43.7	0.3	0.0	0.1	
Washington County	11	13,156	10.7	871	0.0	0.0	0.0	12.1	0.0	11.1	27.7	54.6	33.4	60.3	45.5	55.5	0.0	0.0	0.0	
Washington County PPP	65	2,873	63.1		0.0	0.0	0.0	12.1	6.2	11.1	27.7	27.7	33.4	60.3	66.1	55.5	0.0	0.0	0.0	
Total	103	18,036	100	6,089	6.1	1.0	3.9	23.1	9.7	24.2	25.7	27.2	26.4	44.8	62.1	45.3	0.3	0.0	0.1	

Source: 2021 D&B Data; 01/01/2021 - 12/31/2021 Bank Data; 2021 CRA Aggregate Data, "--" data not available.
Due to rounding, totals may not equal 100.0%

Table Q: Assessment Area Distribution of Loans to Small Businesses by Income Category of the Geography																		2022-2023		
Assessment Area:	Total Loans to Small Businesses				Low-Income Tracts			Moderate-Income Tracts			Middle-Income Tracts			Upper-Income Tracts			Not Available-Income Tracts			
	#	\$	% of Total	Overall Market	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	
College Station AA	8	6,103	20	5,090	8.0	0.0	6.3	19.3	12.5	18.7	25.9	12.5	26.6	44.9	75.0	47.7	2.0	0.0	0.6	
Washington County	32	6,862	80	919	0.0	0.0	0.0	0.0	0.0	0.0	56.2	50.0	51.6	43.8	50.0	48.4	0.0	0.0	0.0	
Total	40	12,965	100	6,009	6.6	0.0	5.4	16.1	2.5	15.9	30.9	42.5	30.5	44.7	55.0	47.8	1.6	0.0	0.5	

Source: 2023 D&B Data; 01/01/2022 - 12/31/2023 Bank Data; 2022 CRA Aggregate Data, "--" data not available.
Due to rounding, totals may not equal 100.0%

The total loan amount presented in the tables for each assessment area may differ from the total loan amount reported in the aggregate table due to how the underlying loan data is rounded in each table.

Table R: Assessment Area Distribution of Loans to Small Businesses by Gross Annual Revenues										2021	
Assessment Area:	Total Loans to Small Businesses				Businesses with Revenues <= 1MM			Businesses with Revenues > 1MM		Businesses with Revenues Not Available	
	#	\$	% of Total	Overall Market	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	% Businesses	% Bank Loans
College Station AA	3	1,018	21.4	5,218	83.5	100.0	46.8	3.8	0.0	12.7	0.0
Washington County	11	13,156	78.6	871	85.2	63.6	43.3	4.5	27.3	10.3	9.1
Total	14	14,174	100	6,089	83.8	71.4	46.3	3.9	21.4	12.3	7.1

*Source: 2021 D&B Data; 01/01/2021 - 12/31/2021 Bank Data; 2021 CRA Aggregate Data, "--" data not available.
Due to rounding, totals may not equal 100.0%.*

Table R: Assessment Area Distribution of Loans to Small Businesses by Gross Annual Revenues										2022-2023	
Assessment Area:	Total Loans to Small Businesses				Businesses with Revenues <= 1MM			Businesses with Revenues > 1MM		Businesses with Revenues Not Available	
	#	\$	% of Total	Overall Market	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	% Businesses	% Bank Loans
College Station AA	8	6,103	20	5,090	88.1	75.0	51.9	2.5	12.5	9.4	12.5
Washington County	32	6,862	80	919	89.1	53.1	50.9	3.2	28.1	7.7	18.8
Total	40	12,965	100	6,009	88.3	57.5	51.7	2.6	25.0	9.1	17.5

*Source: 2022 D&B Data; 01/01/2022 - 12/31/2023 Bank Data; "--" data not available.
Due to rounding, totals may not equal 100.0%.*

The total loan amount presented in the tables for each assessment area may differ from the total loan amount reported in the aggregate table due to how the underlying loan data is rounded in each table.

Table U: Assessment Area Distribution of Consumer Loans by Income Category of the Geography													2021	
Assessment Area:	Total Consumer Loans			Low-Income Tracts		Moderate-Income Tracts		Middle-Income Tracts		Upper-Income Tracts		Not Available-Income Tracts		
	#	\$	% of Total	% of Households	% Bank Loans	% of Households	% Bank Loans	% of Households	% Bank Loans	% of Households	% Bank Loans	% of Households	% Bank Loans	
College Station AA	20	200	46.5	13.3	5.0	34.3	25.0	23.2	25.0	29.2	45.0	0.0	0.0	
Washington County	23	638	53.5	0.0	0.0	9.7	8.7	33.3	34.8	57.0	56.5	0.0	0.0	
Total	43	838	100	11.5	2.3	30.8	16.3	24.6	30.2	33.1	51.2	0.0	0.0	

*Source: 2015 ACS; 01/01/2021 - 12/31/2021 Bank Data.
Due to rounding, totals may not equal 100.0%*

Table U: Assessment Area Distribution of Consumer Loans by Income Category of the Geography													2022-2023	
Assessment Area:	Total Consumer Loans			Low-Income Tracts		Moderate-Income Tracts		Middle-Income Tracts		Upper-Income Tracts		Not Available-Income Tracts		
	#	\$	% of Total	% of Households	% Bank Loans	% of Households	% Bank Loans	% of Households	% Bank Loans	% of Households	% Bank Loans	% of Households	% Bank Loans	
College Station AA	20	159	50.0	9.0	5.0	27.4	30.0	26.3	10.0	32.5	55.0	4.7	0.0	
Washington County	20	272	50.0	0.0	0.0	0.0	0.0	56.7	45.0	43.3	55.0	0.0	0.0	
Total	40	431	100	7.7	2.5	23.6	15.0	30.6	27.5	34.1	55.0	4.0	0.0	

*Source: 2020 U.S. Census; 01/01/2022 - 12/31/2023 Bank Data.
Due to rounding, totals may not equal 100.0%*

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Table V - Assessment Area Distribution of Consumer Loans by Income Category of the Borrower												2021	
Assessment Area:	Total Consumer Loans			Low-Income Borrowers		Moderate-Income Borrowers		Middle-Income Borrowers		Upper-Income Borrowers		Not Available-Income Borrowers	
	#	\$	% of Total	% of Households	% Bank Loans	% of Households	% Bank Loans	% of Households	% Bank Loans	% of Households	% Bank Loans	% of Households	% Bank Loans
College Station AA	20	200	46.5	27.8	10.0	14.5	25.0	15.0	30.0	42.7	30.0	0.0	5.0
Washington County	23	638	53.5	19.0	13.0	14.5	21.7	16.1	8.7	50.4	13.0	0.0	43.5
Total	43	838	100	26.5	11.6	14.5	23.3	15.1	18.6	43.8	20.9	0.0	25.6

*Source: 2015 ACS; 01/01/2021 - 12/31/2021 Bank Data.
Due to rounding, totals may not equal 100.0%*

Table V - Assessment Area Distribution of Consumer Loans by Income Category of the Borrower												2022-2023	
Assessment Area:	Total Consumer Loans			Low-Income Borrowers		Moderate-Income Borrowers		Middle-Income Borrowers		Upper-Income Borrowers		Not Available-Income Borrowers	
	#	\$	% of Total	% of Households	% Bank Loans	% of Households	% Bank Loans	% of Households	% Bank Loans	% of Households	% Bank Loans	% of Households	% Bank Loans
College Station AA	20	159	50	28.3	20.0	13.8	25.0	15.8	5.0	42.2	45.0	0.0	5.0
Washington County	20	272	50	17.7	10.0	16.2	25.0	16.7	30.0	49.3	25.0	0.0	10.0
Total	40	431	100	26.8	15.0	14.1	25.0	15.9	17.5	43.2	35.0	0.0	7.5

*Source: 2020 U.S. Census; 01/01/2022 - 12/31/2023 Bank Data.
Due to rounding, totals may not equal 100.0%*

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