PUBLIC DISCLOSURE

January 8, 2024

COMMUNITY REINVESTMENT ACT PERFORMANCE EVALUATION

The First National Bank of Sonora
Charter Number 5466

102 East Main
Sonora, TX 76950

Office of the Comptroller of the Currency

San Antonio Office
10001 Reunion Place, Suite 250
San Antonio, TX 78216

NOTE: This document is an evaluation of this institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the institution. This evaluation is not, and should not be construed as, an assessment of the financial condition of this institution. The rating assigned to this institution does not represent an analysis, conclusion, or opinion of the federal financial supervisory agency concerning the safety and soundness of this financial institution.

Table of Contents

Overall CRA Rating

Institution's CRA Rating: This institution is **Satisfactory.**

> **The lending test is rated: Satisfactory.**
> **The community development test is rated: Satisfactory.**

The major factors that support this rating include:
- The Bank's loan-to-deposit (LTD) ratio is more than reasonable.
- A majority of the Bank's loans are inside its assessment areas (AAs).
- The Bank exhibits a reasonable geographic distribution of loans.
- The Bank exhibits a reasonable distribution of loans to individuals of different income levels and to businesses of different sizes.
- The Bank exhibits adequate responsiveness to community development (CD) needs, considering the Bank's capacity and the need and availability of CD opportunities in the AAs.

Loan-to-Deposit Ratio

Considering the Bank's size, financial condition, and credit needs of the AA(s), the bank's loan-to-deposit ratio is more than reasonable.

The First National Bank of Sonora's (Sonora Bank or Bank) average LTD ratio between March 31, 2021, and December 31, 2022, was 67 percent as calculated on a bank-wide basis. The ratio ranged from a quarterly low of 58 percent to a quarterly high of 75 percent during the evaluation period. We compared the Bank's average quarterly LTD ratio to four similarly situated community banks with total assets between $222 million and $509 million. The quarterly average for similarly situated institutions was 44 percent with an average low of 42 percent and an average high of 45 percent.

Lending in Assessment Area

A majority of the Bank's loans are inside its assessment areas (AAs).

The Bank originated and purchased 67 percent of its total loans inside the bank's AAs during the evaluation period. This analysis is performed at the bank, rather than the AA, level. This percentage does not include extensions of credit by affiliates that may be considered under the other performance criteria.

Lending Inside and Outside of the Assessment Area

| Loan Category | Number of Loans | | | | Total # | Dollar Amount of Loans $(000s) | | | | Total $(000s) |
| | Inside | | Outside | | | Inside | | Outside | | |
	#	%	#	%		$	%	$	%	
Home Mortgage	228	62.5	137	37.5	365	66,634	54.7	55,148	45.3	121,782
Small Business	48	80	12	20	60	5,880	77.6	1,702	22.4	7,582
Consumer	48	80	12	20	60	1,402	56.9	1,060	43.1	2,462
Total	324	66.8	161	33.2	485	73,916	56.1	57,910	43.9	131,826

Source: Bank Data 2020 to 2022 HMDA data, business loan, and consumer loan samples
Due to rounding totals may not equal 100%

Description of Institution

Sonora Bank, a full-service community bank headquartered in Sonora, Texas, is a wholly owned subsidiary of First Sonora Bancshares, Inc., a one-bank holding company also headquartered in Sonora. As of December 31, 2022, Sonora Bank reported total assets of $571 million and tier 1 capital of $53 million, representing 9 percent of average assets.

Sonora Bank operates solely in Texas and has seven offices, two in San Angelo, two in Boerne, one in Bulverde, one in Wimberley, and the main office in Sonora. All locations have a walk-in teller lobby, a drive-up motor bank, and an automated teller machine. Sonora Bank opened an additional branch in Bulverde during the evaluation period and has not closed any offices since the previous evaluation.

In addition to a full range of consumer and commercial banking products and services, Sonora Bank offers online banking services through its website www.sonorabank.com. Customers can obtain up to the minute information on account activity, transfer funds between accounts, pay bills, receive E-statements, send/receive secure electronic messages about their accounts, and reorder checks. Sonora Bank offers mobile banking services where customers can use a personal smartphone device to check account balances, transfer funds between accounts, and make payments. The Bank also offers 24-hour telephone access.

At December 31, 2022, net loans totaled $387 million and represented 75 percent of total deposits and 68 percent of total assets. The bank's products and services include small business, commercial real estate, consumer, and residential mortgage loans. The largest loan portfolio segments are residential mortgage loans at 31 percent, consumer loans at 5 percent, and business loans, including commercial real estate loans at 30 percent, construction and development loans at 20 percent, and commercial and industrial loans of 9 percent.

The Bank has one rating area, the State of Texas and four AAs, San Angelo MSA, San Antonio MSA, Austin MSA, and the Texas non-MSA. The AAs are described in more detail later on in this PE. Sonora Bank faces strong competition from other local, regional, and national financial institutions in three of its four AAs. Primary competitors include Wells Fargo, Frost Bank, First Financial Bank, PNC Bank N.A., Ozona Bank, Pinnacle Bank, and Prosperity Bank. According to the FDIC's June 30, 2022 Deposit Market Share Report, Sonora Bank ranks 1st of 5 institutions in the Texas non-MSA with 28 percent of the total market share of deposits, and 5th of 14 institutions in the San Angelo MSA with 8 percent market share.

The prior examination, dated January 11, 2021, assigned an overall "Satisfactory" rating to Sonora Bank's CRA performance. Based on its financial condition, local economic conditions, product offerings, and competition, there are no legal, financial, or other factors that inhibit Sonora Bank's ability to help meet the credit needs in its AAs.

Scope of the Evaluation

Evaluation Period/Products Evaluated

We evaluated the CRA performance of Sonora Bank using Intermediate Small Bank performance criteria, which includes a lending test and CD test. The lending test evaluates the Bank's record of meeting the credit needs of its AA through its lending activities. The CD test evaluates the Bank's responsiveness to CD needs in its AA through qualified lending, investments, donations, and services. The evaluation period covered loans originated and qualified CD activities from January 1, 2020, to December 31, 2022. Examiners determined the primary products for the lending test by determining the highest concentrations of loans originated by number and dollar volume during the evaluation period. The primary loan products included in this evaluation included mortgage loans subject to filing under the Home Mortgage Disclosure Act (HMDA), small business loans, and consumer loans. To evaluate CD activities, we reviewed documentation that bank management provided to determine if the Bank's CD loans, investments, donations, and services met the regulatory definition for CD.

Selection of Areas for Full-Scope Review

In each state where the bank has an office, one or more of AAs within that state was selected for a full-scope review. For purposes of this evaluation, bank delineated assessment areas located within the same metropolitan statistical area (MSA), multistate metropolitan statistical area (MMSA), or combined statistical area (CSA) are combined and evaluated as a single AA. Similarly, bank delineated non-MSA AAs within the same state are combined and evaluated as a single area. These combined AAs may be evaluated as full- or limited-scope. Refer to the "Scope" section under each State Rating for details regarding how full-scope AAs were selected. Refer to appendix A, Scope of Examination, for a list of full- and limited-scope AAs.

Sonora Bank has four AAs in Texas. The San Angelo MSA includes the entire MSA and both of its counties, Tom Green and Irion. The San Antonio MSA includes two of eight counties which are Comal and Kendall County. The Austin MSA includes one of five counties which is Hays County. The TX non-MSA includes Sutton, Schleicher, and Crockett Counties. We performed a full-scope review of the San Angelo MSA and the Texas non-MSA. We performed limited-scope reviews of the San Antonio MSA and Austin MSA.

Ratings

The Bank's overall rating is based on the performance in the state of Texas. The state rating is based on performance in the Bank's AAs with the most weight placed on the full-scope AAs. Refer to the "Scope" Section under the State Rating section for details regarding how the areas were weighted in arriving at the respective ratings.

Discriminatory or Other Illegal Credit Practices Review

Pursuant to 12 CFR 25.28(c) or 195.28(c), respectively, in determining a national bank's or federal savings association's (collectively, bank) CRA rating, the OCC considers evidence of discriminatory or other illegal credit practices in any geography by the bank, or in any AA by an affiliate whose loans have been considered as part of the bank's lending performance. As part of this evaluation process, the OCC consults with other federal agencies with responsibility for compliance with the relevant laws and regulations, including the U.S. Department of Justice, the U.S. Department of Housing and Urban Development, and the Bureau of Consumer Financial Protection, as applicable.

The OCC has not identified that this institution has engaged in discriminatory or other illegal credit practices that require consideration in this evaluation.

The OCC will consider any information that this institution engaged in discriminatory or other illegal credit practices, identified by or provided to the OCC before the end of the institution's next performance evaluation in that subsequent evaluation, even if the information concerns activities that occurred during the evaluation period addressed in this performance evaluation.

State Rating

State of Texas

CRA rating for the State of Texas: Satisfactory
The Lending Test is rated: Satisfactory
The Community Development Test is rated: Satisfactory

The major factors that support this rating include:
- The bank exhibits a reasonable geographic distribution of loans in the state.
- A majority of the bank's loans are inside its AAs.
- The bank exhibits a reasonable distribution of loans to borrowers of different income levels.
- The bank exhibits a reasonable distribution of loans to businesses of different sizes, given the product lines offered by the bank.
- The bank exhibits adequate responsiveness to community development needs, considering the bank's capacity and the need and availability of CD opportunities in the state.

Description of Institution's Operations in Texas

Sonora Bank is a full-service community bank headquartered in Sonora, Texas. Sonora Bank is a wholly owned subsidiary of First Sonora Bancshares, Inc., a one-bank holding company also headquartered in Sonora, Texas.

Sonora Bank operates solely in Texas and has seven offices, two in San Angelo, two in Boerne, one in Bulverde, one in Wimberley, and the main office in Sonora. All locations have a walk-in teller lobby, a drive-up motor bank, and an automated teller machine. Sonora opened an additional branch in Bulverde during the evaluation period and has not closed any offices since the previous evaluation.

In response to the Coronavirus Aid, Relief, and Economic Security Act or CARES Act established in 2020, Sonora participated in the Small Business Administrations' Paycheck Protection Program. These loans were designed to provide direct incentives for small businesses to keep their workers on payroll during the COVID pandemic. Some of these loans qualified for CRA credit.

San Angelo MSA

The San Angelo MSA assessment area includes two counties (Tom Green and Irion). Sonora operates 2 branches and 2 ATMS in this AA. Both branches are in San Angelo. The June 30, 2022, FDIC Deposit Market Share Report reflects $269 million or 47 percent of the bank's deposits in this AA. The bank's deposits in this AA account for 8.1 percent of the total market share ranking Sonora as 5th out of 14 institutions in the AA. Sonora faces strong competition from several regional community banks and large national banks. First Financial Bank, National Association ranks 1st with a deposit market share of 29 percent.

To help identify needs and opportunities in the AA, we made one community contact with a local non-profit small business development center. The organization serves to assist small businesses in creating business plans, attaining funding, and a variety of other services to help start or expand small businesses. There are opportunities in affordable housing including construction, startup funding and growth

funding for local businesses. The contact noted that local community banks were the primary funding source for their clients. Banks are active in the community and meet at lender events and provide sponsorships and financial education to businesses who seek assistance.

The following tables shows other pertinent demographic information about the San Angelo MSA assessment area.

Table A – Demographic Information of the Assessment Area						
Assessment Area: San Angelo MSA 2020-2021						
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (Census Tracts)	26	3.8	30.8	42.3	19.2	3.8
Population by Geography	116,700	2.2	27.8	50.3	19.7	0.0
Housing Units by Geography	48,240	2.4	28.2	48.2	21.2	0.0
Owner-Occupied Units by Geography	26,972	1.4	24.8	48.5	25.3	0.0
Occupied Rental Units by Geography	16,511	3.5	28.2	53.4	14.8	0.0
Vacant Units by Geography	4,757	3.8	47.8	28.9	19.4	0.0
Businesses by Geography	8,537	10.9	20.3	43.7	24.8	0.3
Farms by Geography	466	5.6	9.0	30.7	54.7	0.0
Family Distribution by Income Level	27,907	21.4	18.1	20.7	39.7	0.0
Household Distribution by Income Level	43,483	23.3	16.9	17.0	42.8	0.0
Median Family Income MSA - 41660 San Angelo, TX MSA		$59,960	Median Housing Value			$118,628
			Median Gross Rent			$785
			Families Below Poverty Level			10.7%
Source: 2015 ACS and 2021 D&B Data Due to rounding, totals may not equal 100.0% (*) The NA category consists of geographies that have not been assigned an income classification.						

Table A – Demographic Information of the Assessment Area						
Assessment Area: San Angelo MSA 2022						
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (Census Tracts)	28	7.1	21.4	35.7	32.1	3.6
Population by Geography	121,516	5.6	16.4	36.4	41.6	0.0
Housing Units by Geography	49,670	6.0	16.0	38.0	40.0	0.0
Owner-Occupied Units by Geography	28,700	4.2	14.9	34.9	46.0	0.0
Occupied Rental Units by Geography	14,889	8.1	15.8	46.8	29.4	0.0
Vacant Units by Geography	6,081	9.9	22.0	30.9	37.1	0.0
Businesses by Geography	10,849	12.3	12.4	30.9	44.2	0.2
Farms by Geography	575	7.8	5.0	26.8	60.3	0.0
Family Distribution by Income Level	27,924	19.2	18.5	21.2	41.1	0.0
Household Distribution by Income Level	43,589	23.5	17.8	17.0	41.7	0.0
Median Family Income MSA - 41660 San Angelo, TX MSA		$71,287	Median Housing Value			$150,322
			Median Gross Rent			$896
			Families Below Poverty Level			8.1%

Source: 2020 U.S. Census and 2022 D&B Data
Due to rounding, totals may not equal 100.0%
(*) The NA category consists of geographies that have not been assigned an income classification.

TX Non-MSA

The TX Non-MSA assessment area includes three counties, Sutton, Schleicher, and Crockett. Sonora Bank operates 1 branch and 1 ATM in this AA location. According to the FDIC's June 30, 2022, Deposit Market Share Report, Sonora Bank's deposits in this AA totaled $124 million or 21.6 percent of the Bank's total deposits. The Bank's deposits in this AA account for 27.8 percent of the total market share which is ranked 1st among 5 insured financial institutions within the AA. Ozona Bank, a large regional bank, ranks second with a deposit market share of 25 percent.

Data USA 2021 report shows the largest industries in Sutton County are construction, mining-quarrying-oil & gas extraction, educational services, and retail trade. The highest paying industries are mining-quarrying-oil & gas extraction, agriculture-forestry-fishing-hunting-mining, and transportation – warehousing-utilities. The largest industries in Crockett County are educational services, agriculture-forestry-fishing-hunting, and mining-quarrying-oil & gas extraction. The highest paying industries are transportation-warehousing-utilities, and other services except public administration. The largest industries in Schleicher County are mining-quarrying-oil & gas extraction, healthcare-social assistance, and agriculture-forestry-fishing-hunting. The highest paying industries are agriculture-forestry-fishing-hunting, real estate-rental-leasing, and finance-insurance.

The Bureau of Labor Statistics reflects an unemployment rate of 3.1 percent at year end 2022 for Crockett County, 3.1 percent for Schleicher County, and 5.0 percent for Sutton county. The state average unemployment for year end 2022 was 4.14 percent and the national average of 3.5 percent.

The following table shows other pertinent demographic information about the TX non-MSA assessment area.

Table A – Demographic Information of the Assessment Area						
Assessment Area: TX non-MSA 2020-2021						
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (Census Tracts)	3	0.0	0.0	33.3	66.7	0.0
Population by Geography	10,889	0.0	0.0	36.4	63.6	0.0
Housing Units by Geography	5,272	0.0	0.0	38.4	61.6	0.0
Owner-Occupied Units by Geography	2,817	0.0	0.0	33.9	66.1	0.0
Occupied Rental Units by Geography	1,170	0.0	0.0	44.9	55.1	0.0
Vacant Units by Geography	1,285	0.0	0.0	42.6	57.4	0.0
Businesses by Geography	663	0.0	0.0	52.9	47.1	0.0
Farms by Geography	101	0.0	0.0	59.4	40.6	0.0
Family Distribution by Income Level	3,023	15.9	12.4	23.3	48.5	0.0
Household Distribution by Income Level	3,987	19.9	12.1	15.3	52.7	0.0
Median Family Income Non-MSAs - TX		$52,198	Median Housing Value			$82,594
			Median Gross Rent			$579
			Families Below Poverty Level			10.1%

Source: 2015 ACS and 2021 D&B Data; Due to rounding, totals may not equal 100.0%
(*) The NA category consists of geographies that have not been assigned an income classification.

Table A – Demographic Information of the Assessment Area						
Assessment Area: TX non-MSA 2022						
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (Census Tracts)	3	0.0	0.0	100.0	0.0	0.0
Population by Geography	8,921	0.0	0.0	100.0	0.0	0.0
Housing Units by Geography	5,404	0.0	0.0	100.0	0.0	0.0
Owner-Occupied Units by Geography	2,604	0.0	0.0	100.0	0.0	0.0
Occupied Rental Units by Geography	1,108	0.0	0.0	100.0	0.0	0.0
Vacant Units by Geography	1,692	0.0	0.0	100.0	0.0	0.0
Businesses by Geography	809	0.0	0.0	100.0	0.0	0.0
Farms by Geography	118	0.0	0.0	100.0	0.0	0.0
Family Distribution by Income Level	2,630	21.7	18.1	22.0	38.2	0.0
Household Distribution by Income Level	3,712	26.8	13.8	17.0	42.3	0.0
Median Family Income Non-MSAs - TX		$61,785	Median Housing Value			$95,838
			Median Gross Rent			$562
			Families Below Poverty Level			14.4%

Scope of Evaluation in Texas

We performed a full-scope review of the San Angelo MSA and TX Non-MSA. The San Angelo MSA represents 47 percent of total deposits, 29 percent of their total branching network, and the largest percent of lending activity. The TX Non-MSA has the next highest deposit volume at 22 percent of total deposits and lending activity and was not evaluated during the previous evaluation as a full-scope AA. We selected the Austin MSA and San Antonio MSA for a limited scope review due to the low volume of total deposits and branches. Refer to the table in Appendix A "Scope of Examination" for a list of all AAs under review.

CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN TEXAS

LENDING TEST

The bank's performance under the Lending Test in Texas is rated Satisfactory.

Conclusions for Areas Receiving Full-Scope Reviews

Based on a full-scope review of the San Angelo MSA and TX non-MSA, the bank's lending performance in the state of Texas is reasonable.

Distribution of Loans by Income Level of the Geography

The bank exhibits reasonable geographic distribution of loans in the state.

Home Mortgage Loans

Refer to Table O in the state of Texas section of appendix D for the facts and data used to evaluate the geographic distribution of the bank's home mortgage loan originations and purchases.

San Angelo MSA

2020-2021

The Bank exhibits reasonable geographic distribution of home mortgage loans in the AA. The percentage of loans in low-income CTs is near-to the percentage of owner-occupied housing units in these areas, but the Bank's lending performance exceeds the aggregate HMDA lending data reported by other mortgage lenders in the area. The percentage of loans in moderate-income CTs is near-to the percentage of owner-occupied housing units in these geographies, but the Bank's lending performance also exceeds the lending performance of other mortgage lenders in the area.

2022

The Bank exhibits reasonable geographic distribution of home mortgage loans in the AA. The percentage of bank loans in low-income CTs is near-to the percentage of owner-occupied housing units in these areas, but the Bank's lending performance exceeds the aggregate HMDA lending data reported by other mortgage lenders in the area. The percentage of loans in moderate-income CTs is below the percentage of owner-occupied housing units in these geographies, but the bank's lending performance is near-to the lending performance of other mortgage lenders in the area.

TX Non-MSA

<u>2020-2021</u>

A meaningful analysis of the geographic distribution of home mortgage loans in the AA could not be performed as there are no low or moderate-income CTs. All three CTs in the AA are middle-income.

<u>2022</u>

A meaningful analysis of the geographic distribution of home mortgage loans in the AA could not be performed as there are no low or moderate-income CTs. All three CTs in the AA are middle-income.

Small Loans to Businesses

Refer to Table Q in the state of Texas section of appendix D for the facts and data used to evaluate the geographic distribution of the bank's originations and purchases of small loans to businesses.

San Angelo MSA

<u>2020-2021</u>

The geographic distribution of small business loans in the AA is poor. The percentage of bank loans in low-income CTs is below the percentage of small business in the CTs and below aggregate lending data provided by other lenders in the area. The percentage of bank loans in moderate-income CTs is below the percentage of small business in the CTs and below the lending performance of other lenders in the area.

<u>2022</u>

The geographic distribution of small business loans in the AA is reasonable. The percentage of bank loans in low-income CTs is near-to the percentage of small business in the CTs and is near-to the lending performance of other lenders in the area. The percentage of bank loans in moderate-income CTs exceeds the percentage of small business in the CTs and is near-to the lending performance of other lenders in the area.

TX Non-MSA

<u>2020-2021</u>

A meaningful analysis of the geographic distribution of small business loans in the AA could not be performed as there are no low or moderate-income CTs. All three CTs in the AA are middle-income.

<u>2022</u>

A meaningful analysis of the geographic distribution of small business loans in the AA could not be performed as there are no low or moderate-income CTs. All three CTs in the AA are middle-income.

Consumer Loans

Refer to Table U in the state of Texas section of appendix D for the facts and data used to evaluate the geographic distribution of the bank's consumer loan originations and purchases.

San Angelo MSA

<u>2020-2021</u>

The geographic distribution of consumer loans in the AA is reasonable. The percentage of bank loans in low-income CTs exceeds the percentage of households in the CTs. The percentage of bank loans in moderate-income CTs is near-to the percentage of small business in the CTs.

<u>2022</u>

The geographic distribution of consumer loans in the AA is reasonable. The percentage of bank loans in low-income CTs is below the percentage of households in the CTs, however only 5.5 percent of households were in a low-income CT. The percentage of bank loans in moderate-income CTs is near-to the percentage of households in the CTs.

TX Non-MSA

<u>2020-2021</u>

A meaningful analysis of the geographic distribution of consumer loans in the AA could not be performed as there are no low or moderate-income census tracts (CTs). All three CTs in the AA are middle-income.

<u>2022</u>

A meaningful analysis of the geographic distribution of consumer loans in the AA could not be performed as there are no low or moderate-income census tracts (CTs). All three CTs in the AA are middle-income.

Lending Gap Analysis

Our review of the geographic distribution of loans did not identify any conspicuous, unexplained gaps in the bank's lending patterns in the AAs.

Distribution of Loans by Income Level of the Borrower

The bank exhibits a reasonable distribution of loans to individuals of different income levels and businesses of different sizes, given the product lines offered by the bank.

Home Mortgage Loans

Refer to Table P in the state of Texas section of appendix D for the facts and data used to evaluate the borrower distribution of the bank's home mortgage loan originations and purchases.

San Angelo MSA

2020-2021

The Bank exhibits poor distribution of home mortgage loans to borrowers of different income levels in the AA. The percentage of loans to low-income borrowers is below the percentage of low-income families, but the Bank's lending performance exceeds the aggregate HMDA lending data reported by other mortgage lenders in the area. The percentage of loans to moderate-income borrowers is below the percentage of moderate-income families and the Bank's lending performance is below the aggregate HMDA lending data reported by other mortgage lenders in the area.

2022

The Bank exhibits reasonable distribution of home mortgage loans to borrowers of different income levels in the AA. The percentage of loans to low-income borrowers is below the percentage of low-income families, but the Bank's lending performance exceeds the aggregate HMDA lending data reported by other mortgage lenders in the area. The percentage of loans to moderate-income borrowers is near-to the percentage of moderate-income families and the Bank's lending performance is near-to the aggregate HMDA lending data reported by other mortgage lenders in the area.

TX Non-MSA

2020-2021

The Bank exhibits reasonable distribution of home mortgage loans to borrowers of different income levels in the AA. The Bank did not originate any home mortgage loans to low-income borrowers in the AA, which comprised 16 percent of all families. However, aggregate HMDA lending data reported only 3.7 percent of loans were made to low-income borrowers. The percentage of loans to moderate-income borrowers is below the percentage of moderate-income families and the Bank's lending performance is near-to the aggregate HMDA lending data reported by other mortgage lenders in the area.

2022

A meaningful analysis could not be performed as the Bank only originated one home mortgage loan in the AA.

Small Loans to Businesses

Refer to Table R in the state of Texas section of appendix D for the facts and data used to evaluate the borrower distribution of the bank's originations and purchases of small loans to businesses.

San Angelo MSA

<u>2020-2021</u>

The Bank exhibits reasonable distribution of loans to businesses of different sizes in the AA. The percentage of loans to small business loans is near-to the percentage of businesses with annual revenues of $1 million or less and significantly exceeds the aggregate percentage reported by other business lenders in the AA.

<u>2022</u>

The Bank exhibits reasonable distribution of loans to businesses of different sizes in the AA. The percentage of loans to small business loans is near-to the percentage of businesses with annual revenues of $1 million or less and significantly exceeds the aggregate percentage reported by other business lenders in the AA.

TX Non-MSA

<u>2020-2021</u>

The Bank exhibits reasonable distribution of loans to businesses of different sizes in the AA. The percentage of loans to small business loans is near-to the percentage of businesses with annual revenues of $1 million or less and significantly exceeds the aggregate percentage reported by other business lenders in the AA.

<u>2022</u>

The Bank exhibits excellent distribution of loans to businesses of different sizes in the AA. The percentage of loans to small business loans significantly exceeds the percentage of businesses with annual revenues of $1 million or less and significantly exceeds the aggregate percentage reported by other business lenders in the AA.

Consumer Loans

Refer to Table V in the state of Texas section of appendix D for the facts and data used to evaluate the borrower distribution of the bank's consumer loan originations and purchases.

San Angelo MSA

<u>2020-2021</u>

The Bank exhibits reasonable distribution of consumer loans to borrowers of different income levels in the AA. The percentage of loans to low-income borrowers is near-to the percentage of low-income households in the AA. The percentage of loans to moderate-income borrowers exceeds the percentage of moderate-income households in the area.

2022

The Bank exhibits excellent distribution of consumer loans to borrowers of different income levels in the AA. The percentage of loans to low-income borrowers significantly exceeds the percentage of low-income households in the AA. The percentage of loans to moderate-income borrowers exceeds the percentage of moderate-income households in the area.

TX Non-MSA

2020-2021

The Bank exhibits excellent distribution of consumer loans to borrowers of different income levels in the AA. The percentage of loans to low-income borrowers exceeds the percentage of low-income households in the AA. The percentage of loans to moderate-income borrowers significantly exceeds the percentage of moderate-income households in the area.

2022

The Bank exhibits excellent distribution of consumer loans to borrowers of different income levels in the AA. The percentage of loans to low-income borrowers exceeds the percentage of low-income households in the AA. The percentage of loans to moderate-income borrowers significantly exceeds the percentage of moderate-income households in the area.

Responses to Complaints

The Bank did not receive any complaints related to its CRA or fair lending performance during the evaluation period.

Conclusions for Areas Receiving Limited Scope Reviews

Based on limited-scope reviews, the bank's performance under the Lending Test in the Austin MSA and San Antonio MSA is consistent the bank's overall performance under the Lending Test in the full scope areas.

COMMUNITY DEVELOPMENT TEST

The bank's performance under the Community Development Test in the state of Texas is rated Satisfactory.

Conclusions for Areas Receiving Full-Scope Reviews

Based on a full-scope the review, the bank exhibits adequate responsiveness to community development needs in the state through community development loans, qualified investments, and community development services, as appropriate, considering the bank's capacity and the need and availability of such opportunities for community development in the bank's assessment areas.

Number and Amount of Community Development Loans

Sonora's responsiveness to AA needs through CD lending is Satisfactory. The Community Development Loans Table, shown below, sets forth the information and data used to evaluate the bank's level of CD lending. The table includes all CD loans, including multifamily loans that also qualify as CD loans.

Community Development Loans				
		Total		
Assessment Area	#	% of Total #	$(000's)	% of Total $
Full Scope				
TX Non-MSA	3	27	1,650	47
San Angelo MSA	2	18	1,688	48
Limited Scope				
San Antonio MSA	2	18	96	3
Austin MSA	4	36	50	1
Total	11	100	3,483	100

Number and Amount of Qualified Investments

During the evaluation period, Sonora Bank made donations totaling $21 thousand in the TX Non-MSA and $4 thousand in the San Angelo MSA. Donations were made to organizations that primarily provide essential services to and for low- and moderate-income individuals and geographies within the AA. In addition to monetary donations, Sonora donated items like clothing, food, and other necessities to qualifying organizations like the St. Mark Food Pantry. The bank did not make any qualified investments during the evaluation period.

Qualified Investments										
	Prior Period*		Current Period		Total				Unfunded Commitments**	
Assessment Area	#	$(000's)	#	$(000's)	#	% of Total #	$(000's)	% of Total $	#	$(000's)
TX Non-MSA	0	0	6	21	6	17	21	34	0	0
San Angelo MSA	0	0	7	4	7	19	4	5	0	0
San Antonio MSA	0	0	9	22	9	25	22	35	0	0
Austin MSA	0	0	14	17	14	39	17	26	0	0

* Prior Period Investments' means investments made in a previous evaluation period that are outstanding as of the examination date.
** Unfunded Commitments' means legally binding investment commitments that are tracked and recorded by the institution's financial reporting system.

Extent to Which the Bank Provides Community Development Services

During the evaluation period, bank personnel devoted 130 community service hours to 6 different n providing essential services to and for low- and moderate-income individuals and families and economic

development. Examples include a bank employee serving as treasurer for the Sutton County Food Pantry and a bank employee serving on the finance committee for Sonora Flood Relief.

Conclusions for Areas Receiving Limited Scope Reviews

Based on limited-scope reviews, the bank's performance under the CD test in the San Antonio MSA AA is not consistent with the Bank's overall performance under the CD test in the full scope areas. The number of CD loans represented 18 percent of the total number originated and the dollar volume represented 3 percent of total loans originated. However, 35 percent of the dollar volume of donations the bank made were in this AA. Bank personnel devoted 39 community service hours to 2 different qualifying organizations in this AA.

Based on limited-scope reviews, the bank's performance under the CD test in the Austin MSA AA is not consistent with the bank's overall performance under the CD test in the full scope areas. The number of CD loans represented 36 percent of the total number originated and the dollar volume represented 1 percent of total loans originated. However, 26 percent of the dollar volume of donations the bank made were in this AA. Bank personnel devoted 126 community service hours to 4 different qualifying organizations in this AA.

Appendix A: Scope of Examination

The following table identifies the time period covered in this evaluation, affiliate activities that were reviewed, and loan products considered. The table also reflects the MSA(s) and non-MSA(s) that received comprehensive examination review, designated by the term "full-scope," and those that received a less comprehensive review, designated by the term "limited-scope".

Time Period Reviewed:	January 1, 2020 to December 31, 2022	
Bank Products Reviewed:	Home mortgage, small businesses, consumer loans, community development loans, qualified investments, community development services.	
Affiliate(s)	**Affiliate Relationship**	**Products Reviewed**
None	Not Applicable	Not Applicable
List of Assessment Areas and Type of Examination		
Rating and Assessment Areas	**Type of Exam**	**Other Information**
MMSA(s)		
San Angelo MSA	Full-Scope Review	All the San Angelo MSA; includes all of Tom Green County and Irion County
TX Non-MSA	Full-Scope Review	Non-MSA; includes all three adjacent counties, Sutton County, Schleicher County, and Crockett County
San Antonio MSA	Limited-Scope	Part of the San Antonio-New Braunfels MSA; includes all of Comal County and Kendall County
Austin MSA	Limited-Scope	Part of the Austin-Round Rock-Georgetown MSA; includes all of Hays County

Appendix B: Summary of MMSA and State Ratings

RATINGS: The First National Bank of Sonora			
Overall Bank:	Lending Test Rating*	CD Test Rating	Overall Bank/State/ Multistate Rating
The First National Bank of Sonora	Satisfactory	Satisfactory	Satisfactory
MMSA or State:			
Texas	Satisfactory	Satisfactory	Satisfactory

(*) The Lending Test and Community Development Test carry equal weight in the overall rating.

Appendix C: Definitions and Common Abbreviations

The following terms and abbreviations are used in this performance evaluation, including the CRA tables. The definitions are intended to provide the reader with a general understanding of the terms, not a strict legal definition.

Affiliate: Any company that controls, is controlled by, or is under common control with another company. A company is under common control with another company if the same company directly or indirectly controls both companies. For example, a bank subsidiary is controlled by the bank and is, therefore, an affiliate.

Aggregate Lending (Aggt.): The number of loans originated and purchased by all reporting lenders (HMDA or CRA) in specified income categories as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the state/assessment area.

Census Tract (CT): A small, relatively permanent statistical subdivision of a county delineated by a local committee of census data users for the purpose of presenting data. Census tracts nest within counties, and their boundaries normally follow visible features, but may follow legal geography boundaries and other non-visible features in some instances, Census tracts ideally contain about 4,000 people and 1,600 housing units.

Combined Statistical Area (CSA): A geographic entity consisting of two or more adjacent Core Based Statistical Areas with employment interchange measures of at least 15. An employment interchange measure is a measure of ties between two adjacent entities. The employment interchange measure is the sum of the percentage of workers living in the smaller entity who work in the larger entity and the percentage of employment in the smaller entity that is accounted for by workers who reside in the larger entity.

Community Development (CD): Affordable housing (including multifamily rental housing) for low- or moderate-income individuals; community services targeted to low- or moderate-income individuals; activities that promote economic development by financing businesses or farms that meet Small Business Administration Development Company or Small Business Investment Company programs size eligibility standards or have gross annual revenues of $1 million or less; or activities that revitalize or stabilize low- or moderate-income geographies, distressed or underserved nonmetropolitan middle-income geographies, or designated disaster areas.

Community Reinvestment Act (CRA): The statute that requires the OCC to evaluate a bank's record of meeting the credit needs of its entire community, including LMI areas, consistent with the safe and sound operation of the bank, and to take this record into account when evaluating certain corporate applications filed by the bank.

Consumer Loan(s): A loan(s) to one or more individuals for household, family, or other personal expenditures. A consumer loan does not include a home mortgage, small business, or small farm loan. This definition includes the following categories: motor vehicle loans, credit card loans, other secured consumer loans, and other unsecured consumer loans.

Family: Includes a householder and one or more other persons living in the same household who are related to the householder by birth, marriage, or adoption. The number of family households always equals the number of families; however, a family household may also include non-relatives living with the family. Families are classified by type as either a married-couple family or other family, which is further classified into 'male householder' (a family with a male householder' and no wife present) or 'female householder' (a family with a female householder and no husband present).

Full-Scope Review: Performance under the Lending, Investment, and Service Tests is analyzed considering performance context, quantitative factors (e.g., geographic distribution, borrower distribution, and total number and dollar amount of investments), and qualitative factors (e.g., innovativeness, complexity, and responsiveness).

Geography: A census tract delineated by the United States Bureau of the Census in the most recent decennial census.

Home Mortgage Disclosure Act (HMDA): The statute that requires certain mortgage lenders that conduct business or have banking offices in a metropolitan statistical area to file annual summary reports of their mortgage lending activity. The reports include such data as the race, gender, and the income of applicants, the amount of loan requested, the disposition of the application (e.g., approved, denied, and withdrawn), the lien status of the collateral, any requests for preapproval, and loans for manufactured housing.

Home Mortgage Loans: A closed-end mortgage loan or an open-end line of credit as these terms are defined under 12 CFR 1003.2, and that is not an excluded transaction under 12 CFR 1003.3(c)(1) through (c)(10) and (c)(13).

Household: Includes all persons occupying a housing unit. Persons not living in households are classified as living in group quarters. In 100 percent tabulations, the count of households always equals the count of occupied housing units.

Limited-Scope Review: Performance under the Lending, Investment, and Service Tests is analyzed using only quantitative factors (e.g., geographic distribution, borrower distribution, total number and dollar amount of investments, and branch distribution).

Low-Income Individual: Individual income that is less than 50 percent of the area median income.

Low Income Geography: A census tract with a median family income that is less than 50 percent.

Market Share: The number of loans originated and purchased by the institution as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the state/assessment area.

Median Family Income (MFI): The median income determined by the U.S. Census Bureau every five years and used to determine the income level category of geographies. The median is the point at which half of the families have income above, and half below, a range of incomes. Also, the median income determined by the Federal Financial Institutions Examination Council (FFIEC) annually that is used to determine the income level category of individuals. For any given area, the median is the point at which half of the families have income above, and half below, a range of incomes.

Metropolitan Division: As defined by Office of Management and Budget, a county or group of counties within a Core Based Statistical Area that contains an urbanized population of at least 2.5 million. A Metropolitan Division consists of one or more main/secondary counties that represent an employment center or centers, plus adjacent counties associated with the main/secondary county or counties through commuting ties.

Metropolitan Statistical Area: An area, defined by the Office of Management and Budget, as a core based statistical area associated with at least one urbanized area that has a population of at least 50,000. The Metropolitan Statistical Area comprises the central county or counties containing the core, plus adjacent outlying counties having a high degree of social and economic integration with the central county or counties as measured through commuting.

Middle-Income: Individual income that is at least 80 percent and less than 120 percent of the area median income, or a median family income that is at least 80 percent and less than 120 percent, in the case of a geography

Moderate-Income: Individual income that is at least 50 percent and less than 80 percent of the area median income, or a median family income that is at least 50 percent and less than 80 percent, in the case of a geography.

Multifamily: Refers to a residential structure that contains five or more units**.**

Owner-Occupied Units: Includes units occupied by the owner or co-owner, even if the unit has not been fully paid for or is mortgaged.

Qualified Investment: A qualified investment is defined as any lawful investment, deposit, membership share, or grant that has as its primary purpose community development.

Rating Area: A rated area is a state or multi-state metropolitan statistical area. For an institution with domestic branches in only one state, the institution's CRA rating would be the state rating. If an institution maintains domestic branches in more than one state, the institution will receive a rating for each state in which those branches are located. If an institution maintains domestic branches in two or more states within a multi-state metropolitan statistical area, the institution will receive a rating for the multi-state metropolitan statistical area.

Small Loan(s) to Business(es): A loan included in 'loans to small businesses' as defined in the Consolidated Report of Condition and Income (Call Report) instructions. These loans have original amounts of $1 million or less and typically are either secured by nonfarm or nonresidential real estate or are classified as commercial and industrial loans.

Small Loan(s) to Farm(s): A loan included in 'loans to small farms' as defined in the instructions for preparation of the Consolidated Report of Condition and Income (Call Report). These loans have original amounts of $500,000 or less and are either secured by farmland, or are classified as loans to finance agricultural production and other loans to farmers.

Tier 1 Capital: The total of common shareholders' equity, perpetual preferred shareholders' equity with non-cumulative dividends, retained earnings and minority interests in the equity accounts of consolidated subsidiaries.

Upper-Income: Individual income that is at least 120 percent of the area median income, or a median family income that is at least 120 percent, in the case of a geography.

Appendix D: Tables of Performance Data

Content of Standardized Tables

A separate set of tables is provided for each state. All multistate metropolitan statistical areas, if applicable, are presented in one set of tables. References to the "bank" include activities of any affiliates that the bank provided for consideration (refer to appendix A: Scope of the Examination). For purposes of reviewing the Lending Test tables, the following are applicable: (1) purchased are treated as originations; and (2) "aggregate" is the percentage of the aggregate number of reportable loans originated and purchased by all HMDA or CRA-reporting lenders in the MMSA/assessment area. Deposit data are compiled by the FDIC and are available as of June 30th of each year. Tables without data are not included in this PE.

The following is a listing and brief description of the tables included in each set:

Table O. **Assessment Area Distribution of Home Mortgage Loans by Income Category of the Geography** - Compares the percentage distribution of the number of loans originated and purchased by the bank in low-, moderate-, middle-, and upper-income geographies to the percentage distribution of owner-occupied housing units throughout those geographies. The table also presents aggregate peer data for the years the data is available.

Table P. **Assessment Area Distribution of Home Mortgage Loans by Income Category of the Borrower** - Compares the percentage distribution of the number of loans originated and purchased by the bank to low-, moderate-, middle-, and upper-income borrowers to the percentage distribution of families by income level in each MMSA/assessment area. The table also presents aggregate peer data for the years the data is available.

Table Q. **Assessment Area Distribution of Loans to Small Businesses by Income Category of the Geography** - The percentage distribution of the number of small loans (less than or equal to $1 million) to businesses that were originated and purchased by the bank in low-, moderate-, middle-, and upper-income geographies compared to the percentage distribution of businesses (regardless of revenue size) in those geographies. Because arrogate small business data are not available for geographic areas smaller than counties, it may be necessary to compare bank loan data to aggregate data from geographic areas larger than the bank's assessment area.

Table R. **Assessment Area Distribution of Loans to Small Businesses by Gross Annual Revenue** - Compares the percentage distribution of the number of small loans (loans less than or equal to $1 million) originated and purchased by the bank to businesses with revenues of $1 million or less to: 1) the percentage distribution of businesses with revenues of greater than $1 million; and, 2) the percentage distribution of businesses for which revenues are not available. The table also presents aggregate peer small business data for the years the data is available.

The total loan amount presented in the tables for each assessment area may differ from the total loan amount reported in the aggregate table due to how the underlying loan data is rounded in each table.

Table S.   **Assessment Area Distribution of Loans to Farms by Income Category of the Geography** - The percentage distribution of the number of small loans (less than or equal to $500,000) to farms originated and purchased by the bank in low-, moderate-, middle-, and upper-income geographies compared to the percentage distribution of farms (regardless of revenue size) throughout those geographies. The table also presents aggregate peer data for the years the data is available. Because aggregate small farm data are not available for geographic areas smaller than counties, it may be necessary to use geographic areas larger than the bank's assessment area.

Table T.   **Assessment Area Distribution of Loans to Farms by Gross Annual Revenues** - Compares the percentage distribution of the number of small loans (loans less than or equal to $500 thousand) originated and purchased by the bank to farms with revenues of $1 million or less to: 1) the percentage distribution of farms with revenues of greater than $1 million; and, 2) the percentage distribution of farms for which revenues are not available. The table also presents aggregate peer small farm data for the years the data is available.

Table U.   **Assessment Area Distribution of Consumer Loans by Income Category of the Geography** - Compares the percentage distribution of the number of loans originated and purchased by the bank in low-, moderate-, middle-, and upper-income geographies to the percentage distribution of households in those geographies.

Table V.   **Assessment Area Distribution of Consumer Loans by Income Category of the Borrower** - Compares the percentage distribution of the number of loans originated and purchased by the bank to low-, moderate-, middle-, and upper-income borrowers to the percentage distribution of households by income level in each MMSA/assessment area.

The total loan amount presented in the tables for each assessment area may differ from the total loan amount reported in the aggregate table due to how the underlying loan data is rounded in each table.

Table O: Assessment Area Distribution of Home Mortgage Loans by Income Category of the Geography																					2020-2021
	Total Home Mortgage Loans				**Low-Income Tracts**			**Moderate-Income Tracts**			**Middle-Income Tracts**			**Upper-Income Tracts**			**Not Available-Income Tracts**				
Assessment Area:	#	$	% of Total	Overall Market	% of Owner-Occupied Housing Units	% Bank Loans	Aggregate	% of Owner-Occupied Housing Units	% Bank Loans	Aggregate	% of Owner-Occupied Housing Units	% Bank Loans	Aggregate	% of Owner-Occupied Housing Units	% Bank Loans	Aggregate	% of Owner-Occupied Housing Units	% Bank Loans	Aggregate		
Austin MSA	13	4,446,406	16.9	16,946	1.9	0.0	0.6	21.8	0.0	20.6	53.8	100.0	48.4	22.5	0.0	30.4	0.0	0.0	0.0		
San Angelo MSA	39	5,110,510	50.6	4,558	1.4	2.6	0.4	24.8	15.4	13.3	48.5	53.8	53.0	25.3	28.2	33.3	0.0	0.0	0.0		
San Antonio MSA	19	11,630,966	24.7	17,770	0.0	0.0	0.0	5.6	15.8	3.7	28.6	21.1	23.6	65.8	63.2	72.6	0.0	0.0	0.0		
TX non-MSA	6	642,872	7.8	104	0.0	0.0	0.0	0.0	0.0	0.0	33.9	66.7	45.2	66.1	33.3	54.8	0.0	0.0	0.0		
Total	**77**	**21,830,754**	**100.0**	**39,378**	**1.0**	**1.3**	**0.3**	**15.7**	**11.7**	**12.1**	**42.3**	**54.5**	**37.8**	**41.0**	**32.5**	**49.8**	**0.0**	**0.0**	**0.0**		

Source: 2015 ACS; 01/01/2020 - 12/31/2020 Bank Data, 2020 HMDA Aggregate Data, "--" data not available.
Due to rounding, totals may not equal 100.0%

The total loan amount presented in the tables for each assessment area may differ from the total loan amount reported in the aggregate table due to how the underlying loan data is rounded in each table.

Table O: Assessment Area Distribution of Home Mortgage Loans by Income Category of the Geography																		2022
Assessment Area:	Total Home Mortgage Loans				Low-Income Tracts			Moderate-Income Tracts			Middle-Income Tracts			Upper-Income Tracts			Not Available-Income Tracts		
	#	$	% of Total	Overall Market	% of Owner-Occupied Housing Units	% Bank Loans	Aggregate	% of Owner-Occupied Housing Units	% Bank Loans	Aggregate	% of Owner-Occupied Housing Units	% Bank Loans	Aggregate	% of Owner-Occupied Housing Units	% Bank Loans	Aggregate	% of Owner-Occupied Housing Units	% Bank Loans	Aggregate
Austin MSA	17	6,209,668	24.3	12,474	4.7	0.0	2.7	17.9	0.0	22.0	51.8	47.1	49.3	25.3	52.9	25.8	0.4	0.0	0.2
San Angelo MSA	34	7,586,656	48.6	3,059	4.2	2.9	2.1	14.9	8.8	10.4	34.9	26.5	34.6	46.0	61.8	52.9	0.0	0.0	0.0
San Antonio MSA	18	7,315,213	25.7	11,785	0.0	0.0	0.0	3.1	0.0	2.0	34.2	61.1	35.1	60.5	38.9	61.7	2.2	0.0	1.2
TX non-MSA	1	150,000	1.4	72	0.0	0.0	0.0	0.0	0.0	0.0	100.0	100.0	100.0	0.0	0.0	0.0	0.0	0.0	0.0
Total	70	21,261,536	100.0	27,390	2.6	1.4	1.4	11.0	4.3	12.1	42.1	41.4	41.7	43.3	52.9	44.2	1.0	0.0	0.6

Source: 2020 U.S. Census; 01/01/2022 - 12/31/2022 Bank Data, 2022 HMDA Aggregate Data, "--" data not available.
Due to rounding, totals may not equal 100.0%

The total loan amount presented in the tables for each assessment area may differ from the total loan amount reported in the aggregate table due to how the underlying loan data is rounded in each table.

Table P: Assessment Area Distribution of Home Mortgage Loans by Income Category of the Borrower **2020-2021**

Assessment Area:	Total Home Mortgage Loans				Low-Income Borrowers			Moderate-Income Borrowers			Middle-Income Borrowers			Upper-Income Borrowers			Not Available-Income Borrowers		
	#	$	% of Total	Overall Market	% Families	% Bank Loans	Aggregate	% Families	% Bank Loans	Aggregate	% Families	% Bank Loans	Aggregate	% Families	% Bank Loans	Aggregate	% Families	% Bank Loans	Aggregate
Austin MSA	13	4,446,406	16.9	16,946	22.4	0.0	4.2	18.5	15.4	18.3	20.9	0.0	20.5	38.2	61.5	39.4	0.0	23.1	17.6
San Angelo MSA	39	5,110,510	50.6	4,558	21.4	5.1	3.4	18.1	0.0	11.9	20.7	20.5	18.8	39.7	61.5	40.1	0.0	12.8	25.8
San Antonio MSA	19	11,630,966	24.7	17,770	14.1	5.3	1.1	15.3	0.0	6.4	16.5	0.0	14.9	54.1	68.4	53.3	0.0	26.3	24.4
TX non-MSA	6	642,872	7.8	104	15.9	0.0	1.0	12.4	16.7	7.7	23.3	33.3	27.9	48.5	50.0	48.1	0.0	0.0	15.4
Total	**77**	**21,830,754**	**100.0**	**39,378**	**18.9**	**3.9**	**2.7**	**17.0**	**3.9**	**12.1**	**19.3**	**13.0**	**17.8**	**44.9**	**62.3**	**45.8**	**0.0**	**16.9**	**21.6**

Source: 2015 ACS ; 01/01/2020 - 12/31/2020 Bank Data, 2020 HMDA Aggregate Data, "--" data not available.
Due to rounding, totals may not equal 100.0%

The total loan amount presented in the tables for each assessment area may differ from the total loan amount reported in the aggregate table due to how the underlying loan data is rounded in each table.

| Table P: Assessment Area Distribution of Home Mortgage Loans by Income Category of the Borrower | | | | | | | | | | | | | | | | | | | | **2022** |

Assessment Area:	Total Home Mortgage Loans				Low-Income Borrowers			Moderate-Income Borrowers			Middle-Income Borrowers			Upper-Income Borrowers			Not Available-Income Borrowers		
	#	$	% of Total	Overall Market	% Families	% Bank Loans	Aggregate	% Families	% Bank Loans	Aggregate	% Families	% Bank Loans	Aggregate	% Families	% Bank Loans	Aggregate	% Families	% Bank Loans	Aggregate
Austin MSA	17	6,209,668	24.3	12,474	23.4	0.0	4.0	21.6	11.8	15.7	22.6	17.6	22.1	32.4	64.7	39.0	0.0	5.9	19.1
San Angelo MSA	34	7,586,656	48.6	3,059	19.2	8.8	6.0	18.5	17.6	19.3	21.2	11.8	19.5	41.1	32.4	26.3	0.0	29.4	29.0
San Antonio MSA	18	7,315,213	25.7	11,785	12.9	0.0	1.6	13.0	0.0	7.3	18.0	16.7	15.5	56.1	66.7	55.2	0.0	16.7	20.4
TX non-MSA	1	150,000	1.4	72	21.7	0.0	2.8	18.1	0.0	12.5	22.0	0.0	13.9	38.2	100.0	41.7	0.0	0.0	29.2
Total	**70**	**21,261,536**	**100.0**	**27,390**	**18.4**	**4.3**	**3.2**	**17.6**	**11.4**	**12.5**	**20.5**	**14.3**	**19.0**	**43.5**	**50.0**	**44.5**	**0.0**	**20.0**	**20.8**

Source: 2020 U.S. Census ; 01/01/2022 - 12/31/2022 Bank Data, 2022 HMDA Aggregate Data, "--" data not available.
Due to rounding, totals may not equal 100.0%

The total loan amount presented in the tables for each assessment area may differ from the total loan amount reported in the aggregate table due to how the underlying loan data is rounded in each table.

| Table Q: Assessment Area Distribution of Loans to Small Businesses by Income Category of the Geography | | | | | | | | | | | | | | | | | | | | 2020-2021 |

Assessment Area:	Total Loans to Small Businesses				Low-Income Tracts			Moderate-Income Tracts			Middle-Income Tracts			Upper-Income Tracts			Not Available-Income Tracts		
	#	$	% of Total	Overall Market	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate
Austin MSA	20	5,041	36.2	6,044	6.2	0.0	4.6	16.6	0.0	16.5	50.2	60.0	48.5	27.0	40.0	30.3	0.0	0.0	0.0
San Angelo MSA	40	4,442	31.9	2,023	10.9	2.5	7.4	20.3	7.5	20.6	43.7	27.7	43.9	24.8	60.0	27.9	0.3	2.5	0.1
San Antonio MSA	20	2,541	18.2	7,312	0.0	0.0	0.0	5.5	0.0	5.5	32.8	50.0	30.2	61.7	50.0	64.3	0.0	0.0	0.0
TX non-MSA	40	1,908	13.7	100	0.0	0.0	0.0	0.0	0.0	0.0	52.9	100.0	43.0	47.1	0.0	57.0	0.0	0.0	0.0
Total	120	13,932	100.0	15,479	4.0	0.8	2.8	11.9	2.5	11.8	41.2	60.8	39.2	42.8	35.0	46.2	0.1	0.8	0.0

Source: 2021 D&B Data; 01/01/2020 - 12/31/2021 Bank Data; 2021 CRA Aggregate Data, "--" data not available.
Due to rounding, totals may not equal 100.0%

The total loan amount presented in the tables for each assessment area may differ from the total loan amount reported in the aggregate table due to how the underlying loan data is rounded in each table.

Table Q: Assessment Area Distribution of Loans to Small Businesses by Income Category of the Geography																					2022
	Total Loans to Small Businesses				Low-Income Tracts			Moderate-Income Tracts			Middle-Income Tracts			Upper-Income Tracts			Not Available-Income Tracts				
Assessment Area:	#	$	% of Total	Overall Market	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate		
Austin MSA	2	237	3.6	6,569	4.9	0.0	2.9	16.4	0.0	16.3	44.7	0.0	46.3	31.9	100.0	33.7	2.0	0.0	0.8		
San Angelo MSA	20	2,186	36.4	2,039	12.3	10.0	9.9	12.4	15.0	15.2	30.9	35.0	28.3	44.2	35.0	46.4	0.2	5.0	0.1		
San Antonio MSA	13	3,581	23.6	7,400	0.0	0.0	0.0	2.6	0.0	2.7	33.5	23.0	33.6	61.3	76.0	61.6	2.6	0.0	2.1		
TX non-MSA	20	428	36.4	115	0.0	0.0	0.0	0.0	0.0	0.0	100.0	100.0	100.0	0.0	0.0	0.0	0.0	0.0	0.0		
Total	55	6,432	100.0	16,123	3.7	3.6	2.4	9.2	5.5	9.8	38.0	54.5	38.6	47.1	34.5	47.9	2.0	1.8	1.3		

Source: 2022 D&B Data; 01/01/2022 - 12/31/2022 Bank Data; 2022 CRA Aggregate Data, "--" data not available.
Due to rounding, totals may not equal 100.0%

The total loan amount presented in the tables for each assessment area may differ from the total loan amount reported in the aggregate table due to how the underlying loan data is rounded in each table.

Table R: Assessment Area Distribution of Loans to Small Businesses by Gross Annual Revenues										2020-2021
	Total Loans to Small Businesses				**Businesses with Revenues <= 1MM**			**Businesses with Revenues > 1MM**		**Businesses with Revenues Not Available**	
Assessment Area:	**#**	**$**	**% of Total**	**Overall Market**	**% Businesses**	**% Bank Loans**	**Aggregate**	**% Businesses**	**% Bank Loans**	**% Businesses**	**% Bank Loans**
Austin MSA	20	5,041	43.4	6,044	88.9	85.0	46.8	2.5	15.0	8.6	0.0
San Angelo MSA	40	4,442	38.2	2,023	82.6	77.5	44.9	4.5	17.5	12.9	5.0
San Antonio MSA	20	237	2.0	7,312	89.9	85.0	45.2	2.9	10.0	7.2	5.0
TX non-MSA	40	1,908	16.4	100	70.7	92.5	40.0	5.9	0.0	23.4	7.5
Total	**120**	**11,628**	**100.0**	**15,479**	**88.1**	**85.0**	**45.8**	**3.1**	**10.6**	**8.8**	**4.4**

Source: 2021 D&B Data; 01/01/2020 - 12/31/2021 Bank Data; 2021 CRA Aggregate Data, "--" data not available.
Due to rounding, totals may not equal 100.0%

The total loan amount presented in the tables for each assessment area may differ from the total loan amount reported in the aggregate table due to how the underlying loan data is rounded in each table.

Table R: Assessment Area Distribution of Loans to Small Businesses by Gross Annual Revenues											2022
	Total Loans to Small Businesses				**Businesses with Revenues <= 1MM**			**Businesses with Revenues > 1MM**		**Businesses with Revenues Not Available**	
Assessment Area:	**#**	**$**	**% of Total**	**Overall Market**	**% Businesses**	**% Bank Loans**	**Aggregate**	**% Businesses**	**% Bank Loans**	**% Businesses**	**% Bank Loans**
Austin MSA	2	237	3.6	6,569	91.5	100.0	49.2	1.8	0.0	6.7	0.0
San Angelo MSA	20	2,186	34.0	2,039	86.0	85.0	49.9	3.4	10.0	10.6	5.0
San Antonio MSA	13	3,581	55.7	7,400	92.2	69.0	46.1	2.1	23.0	5.6	8.0
TX non-MSA	20	428	6.7	115	75.5	95.0	42.6	4.6	0.0	19.9	5.0
Total	**55**	**6,432**	**100.0**	**16,123**	**90.8**	**85.5**	**47.8**	**2.2**	**9.1**	**7.0**	**5.5**

Source: 2022 D&B Data; 01/01/2022 - 12/31/2022 Bank Data; 2022 CRA Aggregate Data, "--" data not available.
Due to rounding, totals may not equal 100.0%

The total loan amount presented in the tables for each assessment area may differ from the total loan amount reported in the aggregate table due to how the underlying loan data is rounded in each table.

Table U: Assessment Area Distribution of Consumer Loans by Income Category of the Geography														2020-2021
Assessment Area:	**Total Consumer Loans**			**Low-Income Tracts**		**Moderate-Income Tracts**		**Middle-Income Tracts**		**Upper-Income Tracts**		**Not Available-Income Tracts**	
	#	$	% of Total	% of Households	% Bank Loans	% of Households	% Bank Loans	% of Households	% Bank Loans	% of Households	% Bank Loans	% of Households	% Bank Loans
Austin MSA	20	4,928	38.6	7.5	0.0	29.6	0.0	46.0	40.0	16.9	60.0	0.0	0.0
San Angelo MSA	40	627	4.9	2.2	5.0	26.1	22.5	50.4	35.0	21.4	37.5	0.0	0.0
San Antonio MSA	20	6,830	53.4	0.0	0.0	7.4	20.0	33.7	25.0	58.9	55.0	0.0	0.0
TX non-MSA	40	398	3.1	0.0	0.0	0.0	0.0	37.1	100.0	62.9	0.0	0.0	0.0
Total	**120**	**12,783**	**100.0**	**3.3**	**1.7**	**20.3**	**10.8**	**42.7**	**55.8**	**33.7**	**31.7**	**0.0**	**0.0**

Source: 2015 ACS; 01/01/2020 - 12/31/2021 Bank Data.
Due to rounding, totals may not equal 100.0%

The total loan amount presented in the tables for each assessment area may differ from the total loan amount reported in the aggregate table due to how the underlying loan data is rounded in each table.

Table U: Assessment Area Distribution of Consumer Loans by Income Category of the Geography													2022
	Total Consumer Loans			**Low-Income Tracts**		**Moderate-Income Tracts**		**Middle-Income Tracts**		**Upper-Income Tracts**		**Not Available-Income Tracts**	
Assessment Area:	**#**	**$**	**% of Total**	**% of Households**	**% Bank Loans**	**% of Households**	**% Bank Loans**	**% of Households**	**% Bank Loans**	**% of Households**	**% Bank Loans**	**% of Households**	**% Bank Loans**
Austin MSA	7	1,789	19.3	12.5	0.0	22.8	14.3	44.7	57.1	17.6	28.6	2.3	0.0
San Angelo MSA	20	744	8.0	5.5	0.0	15.2	10.0	38.9	30.0	40.4	60.0	0.0	0.0
San Antonio MSA	20	6,341	68.3	0.0	5.0	3.9	0.0	37.6	25.0	55.0	70.0	3.5	0.0
TX non-MSA	20	412	4.4	0.0	0.0	0.0	0.0	100.0	100.0	0.0	0.0	0.0	0.0
Total	**67**	**9,286**	**100**	**6.2**	**1.5**	**13.9**	**4.5**	**41.9**	**52.5**	**35.8**	**41.8**	**2.2**	**0.0**

Source: 2020 U.S. Census; 01/01/2022 - 12/31/2022 Bank Data.
Due to rounding, totals may not equal 100.0%

The total loan amount presented in the tables for each assessment area may differ from the total loan amount reported in the aggregate table due to how the underlying loan data is rounded in each table.

Table V - Assessment Area Distribution of Consumer Loans by Income Category of the Borrower														2020-2021
	Total Consumer Loans			Low-Income Borrowers		Moderate-Income Borrowers		Middle-Income Borrowers		Upper-Income Borrowers		Not Available-Income Borrowers	
Assessment Area:	#	$	% of Total	% of Households	% Bank Loans	% of Households	% Bank Loans	% of Households	% Bank Loans	% of Households	% Bank Loans	% of Households	% Bank Loans
Austin MSA	20	4,928	38.6	29.0	20.0	15.5	10.0	17.2	10.0	38.3	60.0	0.0	0.0
San Angelo MSA	40	627	4.9	23.3	22.5	16.9	32.5	17.0	30.0	42.8	15.0	0.0	0.0
San Antonio MSA	20	6,830	53.4	17.0	15.0	14.4	5.0	15.7	25.0	52.9	55.0	0.0	0.0
TX non-MSA	40	398	3.1	19.9	32.5	12.1	40.0	15.3	20.0	52.7	7.5	0.0	0.0
Total	120	12,783	100.0	23.1	24.2	15.4	26.7	16.6	22.5	44.9	26.7	0.0	0.0

Source: 2015 ACS; 01/01/2020 - 12/31/2021 Bank Data.
Due to rounding, totals may not equal 100.0%

The total loan amount presented in the tables for each assessment area may differ from the total loan amount reported in the aggregate table due to how the underlying loan data is rounded in each table.

Table V - Assessment Area Distribution of Consumer Loans by Income Category of the Borrower															2022
	Total Consumer Loans			Low-Income Borrowers		Moderate-Income Borrowers		Middle-Income Borrowers		Upper-Income Borrowers		Not Available-Income Borrowers			
Assessment Area:	#	$	% of Total	% of Households	% Bank Loans	% of Households	% Bank Loans	% of Households	% Bank Loans	% of Households	% Bank Loans	% of Households	% Bank Loans		
Austin MSA	7	1,789	19.3	27.6	42.9	19.4	14.3	19.2	14.3	33.8	28.6	0.0	0.0		
San Angelo MSA	20	744	8.0	23.5	45.0	17.8	30.0	17.0	15.0	41.7	10.0	0.0	0.0		
San Antonio MSA	20	6,341	68.3	15.2	15.0	13.0	20.0	15.9	5.0	56.0	60.0	0.0	0.0		
TX non-MSA	20	412	4.4	26.8	35.0	13.8	40.0	17.0	10.0	42.3	15.0	0.0	0.0		
Total	67	9,286	100.0	22.2	32.8	16.6	28.4	17.5	10.4	43.7	28.4	0.0	0.0		

Source: 2020 U.S. Census; 01/01/2022 - 12/31/2022 Bank Data.
Due to rounding, totals may not equal 100.0%

The total loan amount presented in the tables for each assessment area may differ from the total loan amount reported in the aggregate table due to how the underlying loan data is rounded in each table.