# AGREEMENT BY AND BETWEEN HEARTLAND BANK, NATIONAL ASSOCIATION JEWELL, KANSAS AND

# THE OFFICE OF THE COMPTROLLER OF THE CURRENCY

Heartland Bank, National Association, Jewell, Kansas (Bank) and the Comptroller of the Currency of the United States of America (Comptroller) wish to protect the interests of the depositors, other customers, and shareholders of the Bank, and, toward that end, wish the Bank to operate safely and soundly and in accordance with all applicable laws, rules and regulations. The Comptroller, through his National Bank Examiner, has examined the Bank, and his findings are contained in the Report of Examination, dated February 28, 2000 (ROE).

In consideration of the above premises, it is agreed, between the Bank, by and through its duly elected and acting Board of Directors (Board), and the Comptroller, through his authorized representative, that the Bank shall operate at all times in compliance with the Articles of this Agreement.

## ARTICLE I

#### JURISDICTION

- (1) This Agreement shall be construed to be a "written agreement entered into with the agency" within the meaning of 12 U.S.C. § 1818(b)(1).
- (2) This Agreement shall be construed to be a "written agreement between such depository institution and such agency" within the meaning of 12 U.S.C. § 1818(e)(1) and 12 U.S.C. § 1818(i)(2).

- (3) This Agreement shall be construed to be a "formal written agreement" within the meaning of 12 C.F.R. § 5.51(c)(6)(ii). See 12 U.S.C. § 1831i.
- (4) This Agreement shall be construed to be a "written agreement" within the meaning of 12 U.S.C. § 1818(u)(1)(A).
- (5) All reports or plans which the Bank or Board has agreed to submit to the Assistant Deputy Comptroller pursuant to this Agreement shall be forwarded to the:

Assistant Deputy Comptroller Kansas City North Field Office 6700 Antioch, Suite 450 Merriam, Kansas 66204-1277

#### ARTICLE II

## MANAGEMENT AND BOARD SUPERVISION STUDY

- (1) Within sixty (60) days, the Board shall employ an independent outside management consultant. Prior to employment of the consultant, the name and the qualifications of the consultant considered for employment shall be submitted to the Assistant Deputy Comptroller, who shall have the power of veto over the employment of the proposed consultant. However, failure to exercise such veto power shall not constitute approval or endorsement of the consultant.
- (2) The requirement to submit information and the prior veto provisions of this Article are based on the authority of 12 U.S.C. § 1818(b) and do not require the Comptroller to complete his review and act on any such information or authority within ninety (90) days.
- (3) Within ninety (90) days of being employed by the Board, the Consultant shall complete a study of current management and Board supervision presently being provided to the Bank, the Bank's management structure, and its staffing requirements in light of the Bank's

present condition. The findings and recommendations of the Consultant shall be set forth in a written report to the Board. At a minimum, the report shall contain:

- (a) the identification of present and future management and staffing requirements of each area of the Bank, with particular emphasis given to the lending, operations, and regulatory compliance areas;
- (b) detailed written job descriptions for all executive officers;
- (c) an evaluation of each officer's qualifications and abilities and a determination of whether each of these individuals possesses the experience and other qualifications required to perform present and anticipated duties of his/her officer position;
- (d) recommendations as to whether management or staffing changes should be made, including the need for additions to or deletions from the current management team;
- (e) objectives by which management's effectiveness will be measured;
- (f) a training program to address identified weaknesses in the skills and abilities of the Bank's staff and management team;
- (g) an evaluation of current lines of authority, reporting responsibilities and delegation of duties for all officers, including identification of any overlapping duties or responsibilities;
- (h) a recommended organization chart that clearly reflects areas of responsibility and lines of authority for all officers, including the Bank's president and chief executive officer;

- (i) an assessment of the Board's strengths and weaknesses along with a director education program designed to strengthen identified weaknesses;
- (j) an assessment of whether Board members are receiving adequate information on the operation of the Bank to enable them to fulfill their fiduciary responsibilities and other responsibilities under law;
- (k) recommendations to expand the scope, frequency and sufficiency of information provided to the Board by management;
- (l) an evaluation of the extent of responsibility of current management and/or the Board for present weaknesses in the Bank's condition; and
- (m) recommendations to correct or eliminate any other deficiencies in the supervision or organizational structure of the Bank.
- (4) Within sixty (60) days of completion of this study, the Board shall develop, implement, and thereafter ensure Bank adherence to a written plan, with specific time frames, that will correct any deficiencies which are noted in the study.
- (5) The Board shall ensure that the Bank has processes, personnel, and control systems to ensure implementation of and adherence to the plan developed pursuant to this Article.
- (6) Within ten (10) days of completion of the Board's written plan, copies of the Board's written plan and the Consultant's study shall be forwarded to the Assistant Deputy Comptroller. The Assistant Deputy Comptroller shall retain the right to determine the adequacy of the report and its compliance with the terms of this Agreement. In the event the written plan, or any portion thereof, is not implemented, the Board shall immediately advise the Assistant Deputy Comptroller, in writing, of specific reasons for deviating from the plan.

#### ARTICLE III

## RISK MANAGEMENT

- (1) Within one hundred twenty (120) days, the Board shall develop, implement, and thereafter ensure Bank adherence to a written risk management program. The program shall be designed in light of the comments on effective risk management systems contained in the Community Bank Risk Assessment System booklet, EP-CRAS, of the Comptroller's Handbook and shall include, at a minimum, the following:
  - identification of existing credit, interest rate, liquidity, transaction,
     compliance, strategic, and reputation risks, and a written analysis of those
     risks;
  - (b) action plans and time frames to reduce risks where exposure is high, particularly with regard to credit risk, which impacts directly on liquidity, compliance, strategic, and reputation risks, as more fully discussed in the Report of Examination;
  - is willing to incur, consistent with the strategic plan and the Bank's financial condition. This includes analyzing and limiting the risks associated with any new lines of business, which the Board undertakes.

    The procedures shall ensure that strategic direction and risk tolerances are effectively communicated and followed throughout the Bank;
  - (d) systems to measure and control risks within the Bank. Measurement systems should provide timely and accurate risk reports by customer, by department or division, and bankwide as appropriate; and

- (e) procedures to ensure that Bank employees have the necessary skills to supervise effectively the current and the new business risks within the Bank, and procedures to describe the actions to be taken to address deficiencies in staff levels and skills.
- (2) The Board shall ensure that the Bank has processes, personnel, and control systems to ensure implementation of and adherence to the program developed pursuant to this Article.

#### ARTICLE IV

#### LIQUIDITY

- (1) Within ninety (90) days, the Board shall develop and implement a written program to improve the Bank's liquidity administration. The program shall establish liquidity limits for the Bank, including, but not limited to, the following:
  - (a) the ratio of the Bank's total loans and leases to total deposits;
  - (b) the ratio of the Bank's total loans and leases to total assets;
  - (c) the Net Non Core Funding Dependence ratio (as defined on page III 58 of A User's Guide for the Uniform Bank Performance Report);
  - (d) the Net Short Term Liabilities to Assets ratio (as defined on page III 58of <u>A User's Guide for the Uniform Bank Performance Report</u>);
  - (e) the sum of all borrowings and brokered deposits to total assets; and
  - the Bank's thirty-day net sources of funds to thirty-day net use of funds ratio (as calculated in the Heartland Bank, N.A. Contingency Funding Plan).

- (2) The liquidity program shall also establish appropriate reporting requirements to ensure continuing compliance with the liquidity limits established in paragraph (1) of this Article. The Bank's compliance with these limits shall be reflected in the Bank's Funds Management Committee minutes and in the Board Minutes.
- (3) Copies of the Bank's Funds Management Committee minutes shall be forwarded to the Assistant Deputy Comptroller in the Bank's quarterly report to the Assistant Deputy Comptroller.

#### ARTICLE V

#### AUDIT

- (1) Within ninety (90) days, the Bank shall retain the services of a qualified and independent Certified Public Accountant to render an opinion on the Bank's December 31, 2000, Statement of Condition (Balance Sheet) and its Income Statement for year 2000 and for each subsequent year-end Statement of Condition and Income Statement during the term of this Agreement.
- (2) A copy of the Bank's proposed "Engagement Letter" with this independent Certified Public Accountant, and any amendments thereto, shall be submitted to the Assistant Deputy Comptroller for review and veto prior to its execution. Failure to exercise veto power shall not constitute an approval or endorsement.
- (3) The requirement to submit information and the prior veto provisions of this Article are based on the authority of 12 U.S.C. § 1818(b) and do not require the Comptroller to complete his review and act on any such information or authority within ninety (90) days.

#### ARTICLE VI

## LENDING POLICY

- (1) Within ninety (90) days, the Board shall review and revise the Bank's written loan policy. In revising this policy, the Board shall refer to the Loan Portfolio Management booklet, A-LPM, of the Comptroller's Handbook. This policy shall incorporate, but not necessarily be limited to, the following:
  - (a) a description of acceptable types of loans;
  - (b) underwriting standards to ensure that the terms and conditions of construction loans are reasonable and that these relationships are closely monitored;
  - (c) standards to ensure that extensions of credit are granted, by renewal or otherwise, to any borrower only after obtaining and analyzing current and satisfactory credit information;
  - (d) maturity scheduling related to the anticipated source of repayment, the purpose of the loan, and the useful life of the collateral;
  - (e) maximum ratio of loan value to appraised value and acquisition costs of collateral securing the loan;
  - (f) collection procedures, to include follow-up efforts, that are systematically and progressively stronger;
  - (g) a pricing policy that takes into consideration costs, general overhead, and probable loan losses, while providing for a reasonable margin of profit;
  - (h) a definition of the Bank's trade area;

- (i) guidelines and limitations for loans originating outside of the Bank's trade area;
- (j) a limitation on the aggregate volume of loans to be serviced by the Bank's lending staff, including not only the Bank's loan portfolio, but also sold or participated loans that are serviced by the Bank's lending staff;
- (k) the distribution of loans by category;
- a prohibition regarding the use of brokered deposits to fund loan growth or support criticized loans;
- (m) guidelines for loans to insiders, including a statement that such loans will not be granted on terms more favorable than those offered to similar outside borrowers;
- (n) guidelines and limitations on concentrations of credit;
- (o) a limitation on the type and size of loans that may be made by loan officers without prior approval by the Board or a committee established by the Board for this purpose;
- (p) a provision that a detailed, written analysis of any loan or aggregated extensions of credit to any one borrower which exceeds one hundred thousand dollars (\$100,000) shall be prepared and provided to the Board;
- (q) measures to correct the deficiencies in the Bank's lending procedures
   noted in any Report of Examination;
- (r) guidelines designed to improve Board oversight of the loan approval process, specifically with regard to credits exhibiting significant risk. At a minimum, the policy shall:

- establish dollar limits on extensions of credit to any one borrower,
   above which the prior approval of the Board, or a committee
   thereof, would be required;
- (ii) establish dollar limits on aggregate extensions of credit to any one borrower, above which any new extensions of credit to that borrower, regardless of amount, would require the prior approval of the Board, or a committee thereof; and
- (iii) require that all credits which deviate from the Bank's normal course of business, including all credits which deviate from the Bank's written loan policy and strategic plan, receive the prior approval of the Board, or a committee thereof.
- (s) guidelines consistent with Banking Circular 255, setting forth the criteria under which renewals of extensions of credit may be approved. At a minimum the policy shall:
  - (i) ensure that renewals are not made for the sole purpose of reducing the volume of loan delinquencies; and
  - (ii) provide guidelines and limitations on the capitalization of interest;
- charge-off guidelines, by type of loan or other asset, including Other Real

  Estate Owned, addressing the circumstances under which a charge-off

  would be appropriate and ensuring the recognition of losses within the

  quarter of discovery;
- (u) guidelines for the Bank's problem loan resolution process;
- (v) guidelines and limitations for loan portfolio growth; and

- (w) guidelines for periodic review of the Bank's adherence to the revised lending policy.
- (2) Upon adoption, the Loan policy shall be implemented, the Board shall thereafter ensure Bank adherence to the policy, and a copy of the Loan policy shall be forwarded to the Assistant Deputy Comptroller for review.
- (3) The Board shall ensure that the Bank has processes, personnel, and control systems to ensure implementation of and adherence to the policy developed pursuant to this Article.

#### ARTICLE VII

## LOAN PORTFOLIO MANAGEMENT

- (1) Within sixty (60) days, the Board shall develop, implement, and thereafter ensure Bank adherence to a written program to improve the Bank's loan portfolio management. The program shall include, but not be limited to:
  - (a) procedures to ensure satisfactory and perfected collateral documentation;
  - (b) procedures to ensure that extensions of credit are granted, by renewal or otherwise, to any borrower only after obtaining and analyzing current and satisfactory credit information;
  - (c) procedures to ensure conformance with loan approval requirements;
  - (d) a system to track and analyze exceptions;
  - (e) procedures to ensure matters cited in the ROE and any subsequent Report of Examination are addressed;

- (f) procedures to ensure conformance with Call Report instructions;
- (g) procedures to ensure the accuracy of internal management information systems; and
- (h) procedures to ensure compliance with the Board approved loan policy.
- (2) Upon completion, a copy of the program shall be forwarded to the Assistant Deputy Comptroller.

#### ARTICLE VIII

## LOAN REVIEW

- (1) Within ninety (90) days, the Board shall establish an effective, independent and on-going loan review system to review, at least quarterly, the Bank's loan and lease portfolios to assure the timely identification and categorization of problem credits. The system shall provide for a written report to be filed with the Board after each review and shall use a loan and lease risk rating system consistent with the guidelines set forth in the Loan Portfolio Management booklet, A-LPM, of the <u>Comptroller's Handbook</u>. Such reports shall, at a minimum, include conclusions regarding:
  - (a) the overall quality of the loan and lease portfolios;
  - (b) the identification, type, rating, and amount of problem loans and leases;
  - (c) the identification and amount of delinquent loans and leases;
  - (d) credit and collateral documentation exceptions;
  - (e) the identification and status of credit related violations of law, rule or regulation;

- (f) the identity of the loan officer who originated each loan reported in accordance with subparagraphs (b) through (e) of this Article;
- (g) concentrations of credit;
- (h) loans and leases to executive officers, directors, principal shareholders (and their related interests) of the Bank; and
- (i) loans and leases not in conformance with the Bank's lending and leasing policies, and exceptions to the Bank's lending and leasing policies.
- (2) A written description of the system called for in this Article shall be forwarded to the Assistant Deputy Comptroller upon implementation.
- (3) The Board shall ensure that the Bank has processes, personnel, and control systems to ensure implementation of and adherence to the system and program developed pursuant to this Article.
- (4) The Board shall evaluate the loan review report(s) and shall ensure that immediate, adequate, and continuing remedial action, if appropriate, is taken upon all findings noted in the report(s).
- (5) A copy of the reports submitted to the Board, as well as documentation of the actions taken by the Bank to collect or strengthen assets identified as problem credits, shall be preserved in the Bank.

#### ARTICLE IX

#### ALLOWANCE FOR LOAN AND LEASE LOSSES

- (1) The Board shall review the adequacy of the Bank's Allowance for Loan and Lease Losses (Allowance) and shall establish a program for the maintenance of an adequate Allowance. This review and program shall be designed in light of the comments on maintaining a proper Allowance found in the Allowance for Loan and Lease Losses booklet, A-ALLL, of the Comptroller's Handbook, and shall focus particular attention on the following factors:
  - (a) results of the Bank's loan review;
  - (b) an estimate of inherent loss exposure on each credit in excess of fifty thousand dollars (\$50,000);
  - (c) loan loss experience;
  - (d) trends of delinquent and nonaccrual loans;
  - (e) concentrations of credit in the Bank; and
  - (f) present and prospective local and national economic conditions.
- (2) The program shall provide for a review of the Allowance by the Board at least once each calendar quarter. Any deficiency in the Allowance shall be remedied in the quarter it is discovered, prior to the filing of the Consolidated Reports of Condition and Income, by additional provisions from earnings. Written documentation shall be maintained indicating the factors considered and conclusions reached by the Board in determining the adequacy of the Allowance.
- (3) The Board shall ensure that the Bank has processes, personnel, and control systems to ensure implementation of and adherence to the program developed pursuant to this Article.

#### ARTICLE X

## CONSUMER COMPLIANCE PROGRAM

- (1) Within ninety (90) days, the Bank shall adopt, implement, and thereafter ensure adherence to a written consumer compliance program designed to ensure that the Bank is operating in compliance with all applicable consumer protection laws, rules and regulations.

  This program shall include, but not be limited to:
  - a written description of the duties and responsibilities of the compliance officer;
  - (b) adequate internal controls to ensure compliance with consumer protection laws, rules, and regulations;
  - (c) the preparation of a policies and procedures manual covering all consumer protection laws, rules and regulations for use by appropriate Bank personnel in the performance of their duties and responsibilities;
  - (d) semiannual updates of the written policies and procedures manual to ensure it remains current;
  - (e) an audit program to test for compliance with consumer protection laws,rules and regulations;
  - (f) procedures to ensure that exceptions noted in the audit reports are corrected and responded to by the appropriate Bank personnel;
  - (g) review of proposed significant new products or services for compliance with consumer protection laws, rules and regulations;

- (h) the education and training of all appropriate Bank personnel in the requirements of all federal and state consumer protection laws, rules and regulations; and
- (i) periodic reporting of the results of the consumer compliance audit to the Board or a committee thereof.
- (2) Upon adoption, a copy of the program shall be forwarded to the Assistant Deputy Comptroller for review.
- (3) The Board shall ensure that the Bank has processes, personnel, and control systems to ensure implementation of and adherence to the program developed pursuant to this Article.

#### ARTICLE XI

#### VIOLATIONS OF LAW

- (1) The Board shall immediately take all necessary steps to ensure that Bank management corrects each violation of law, rule or regulation cited in the ROE and in any subsequent Report of Examination. The quarterly progress reports required by Article XV of this Agreement shall include the date and manner in which each correction has been effected during that reporting period.
- (2) Within ninety (90) days, the Board shall adopt, implement, and thereafter ensure Bank adherence to specific procedures to prevent future violations as cited in the ROE and shall adopt, implement, and ensure Bank adherence to general procedures addressing compliance management which incorporate internal control systems and education of employees regarding laws, rules and regulations applicable to their areas of responsibility.

- (3) Within ninety (90) days of receipt of any future Report of Examination which cites violations of law, rule, or regulation, the Board shall adopt, implement, and thereafter ensure Bank adherence to specific procedures to prevent future violations as cited in the Report of Examination and shall adopt, implement, and ensure Bank adherence to general procedures addressing compliance management which incorporate internal control systems and education of employees regarding laws, rules and regulations applicable to their areas of responsibility.
- (4) Upon adoption, a copy of these procedures shall be promptly forwarded to the Assistant Deputy Comptroller.
- (5) The Board shall ensure that the Bank has policies, processes, personnel, and control systems to ensure implementation of and adherence to the procedures developed pursuant to this Article.

#### ARTICLE XII

#### COMPLIANCE COMMITTEE

- (1) Within thirty (30) days, the Board shall appoint a Compliance Committee of at least three (3) directors, two (2) of whom shall be outside directors. Upon appointment, the names of the members of the Compliance Committee shall be submitted in writing to the Assistant Deputy Comptroller. The Compliance Committee shall be responsible for monitoring and coordinating the Bank's adherence to the provisions of this Agreement.
  - (2) The Compliance Committee shall meet at least monthly.
- (3) Within thirty (30) days of the appointment of the Committee and every thirty (30) days thereafter, the Compliance Committee shall submit a written progress report to the Board setting forth in detail:

- (a) actions taken to comply with each Article of this Agreement; and
- (b) the results of those actions.
- (4) The Board shall forward a copy of the Compliance Committee's report, with any additional comments by the Board, to the Assistant Deputy Comptroller.

#### ARTICLE XIII

## CRITICIZED ASSETS

- (1) The Bank shall take immediate and continuing action to protect its interest in those assets criticized in the ROE, in any subsequent Report of Examination, by internal or external loan review, or in any list provided to management by the National Bank Examiners during any examination.
- (2) Within ninety (90) days, the Board shall adopt, implement, and thereafter ensure Bank adherence to a written program designed to eliminate the basis of criticism of assets criticized in the ROE, in any subsequent Report of Examination, or by any internal or external loan review, or in any list provided to management by the National Bank Examiners during any examination as "doubtful," "substandard," or "special mention." This program shall include, at a minimum:
  - (a) an identification of the expected sources of repayment;
  - (b) the appraised value of supporting collateral and the position of the Bank's lien on such collateral where applicable;
  - (c) an analysis of current and satisfactory credit information, including cash flow analysis where loans are to be repaid from operations; and

- (d) the proposed action to eliminate the basis of criticism and the time frame for its accomplishment.
- (3) Upon adoption, a copy of the program for all criticized assets equal to or exceeding fifty thousand dollars (\$50,000) shall be forwarded to the Assistant Deputy Comptroller.
- (4) The Board shall ensure that the Bank has processes, personnel, and control systems to ensure implementation of and adherence to the program developed pursuant to this Article.
- (5) The Board, or a designated committee, shall conduct a review, on at least a monthly basis, to determine:
  - (a) the status of each criticized asset or criticized portion thereof that equals or exceeds fifty thousand dollars (\$50,000);
  - (b) management's adherence to the program adopted pursuant to this Article;
  - (c) the status and effectiveness of the written program; and
  - (d) the need to revise the program or take alternative action.
- (6) A copy of each review shall be forwarded to the Assistant Deputy Comptroller on a monthly basis (in a format similar to Appendix A, attached hereto).
- (7) The Bank may extend credit, directly or indirectly, including renewals, extensions or capitalization of accrued interest, to a borrower whose loans or other extensions of credit are criticized in the ROE, in any subsequent Report of Examination, in any internal or external loan review, or in any list provided to management by the National Bank Examiners during any examination and whose aggregate loans or other extensions exceed fifty thousand (\$50,000) only if each of the following conditions is met:

- (a) the Board or designated committee finds that the extension of additional credit is necessary to promote the best interests of the Bank and that prior to renewing, extending or capitalizing any additional credit, a majority of the full Board (or designated committee) approves the credit extension and records, in writing, why such extension is necessary to promote the best interests of the Bank; and
- (b) a comparison to the written program adopted pursuant to this Article shows that the Board's formal plan to collect or strengthen the criticized asset will not be compromised.
- (8) A copy of the approval of the Board or of the designated committee shall be maintained in the file of the affected borrower.

#### ARTICLE XIV

## DIVIDENDS

- (1) The Board shall declare or pay dividends only:
  - (a) when the Bank is in compliance with 12 U.S.C. §§ 56 and 60; and
  - (b) with the prior written approval of the Assistant Deputy Comptroller.

#### ARTICLE XV

#### PROGRESS REPORTING - QUARTERLY

- (1) The Board shall submit quarterly progress reports to the Assistant DeputyComptroller. These reports shall set forth in detail:
  - (a) actions taken since the prior progress report to comply with each Article of the Agreement;

- (b) results of those actions; and
- (c) a description of the actions needed to achieve full compliance with each

  Article of this Agreement.
- (2) The progress reports should also include any actions initiated by the Board and the Bank pursuant to the criticisms and comments in the Report of Examination or in any future Report of Examination.
- (3) The first progress report shall be submitted for the period ending December 31, 2000 and will be due within thirty (30) days of that date. Thereafter, progress reports will be due within thirty (30) days after the quarter end.

#### ARTICLE XVI

#### CLOSING

- (1) Although the Board has agreed to submit certain programs and reports to the Assistant Deputy Comptroller for review or approval, the Board has the ultimate responsibility for proper and sound management of the Bank.
- (2) It is expressly and clearly understood that if, at any time, the Comptroller deems it appropriate in fulfilling the responsibilities placed upon him by the several laws of the United States of America to undertake any action affecting the Bank, nothing in this Agreement shall in any way inhibit, estop, bar, or otherwise prevent the Comptroller from so doing.
- (3) Any time limitations imposed by this Agreement shall begin to run from the effective date of this Agreement. Such time requirements may be extended in writing by the Assistant Deputy Comptroller for good cause upon written application by the Board.

(4) The provisions of this Agreement shall be effective upon execution by the parties hereto and its provisions shall continue in full force and effect unless or until such provisions are amended in writing by mutual consent of the parties to the Agreement or excepted, waived, or terminated in writing by the Comptroller.

IN TESTIMONY WHEREOF, the undersigned, authorized by the Comptroller, has hereunto set his hand on behalf of the Comptroller.

-SIGNED- September 26, 2000
Thomas C. McAllister Date

Assistant Deputy Comptroller Kansas City North Field Office IN TESTIMONY WHEREOF, the undersigned, as the duly elected and acting Board of Directors of the Bank, have hereunto set their hands on behalf of the Bank.

signed	9/26/2000_		
Gerald Haake	Date		
/s/	9/26/2000		
Michael Hoefer	Date		
Kurt Lutz	Date		
/s/	9/26/2000		
Richard Mathews	Date		
/s/	9/26/2000		
Kenneth O'Renick	Date		
/s/	9/26/2000		
Frank Pruett	Date		

## APPENDIX A

Heartland Bank, N.A. Jewell, Kansas

CRITICIZED ASSET REPORT AS OF:				
BORROWER(S):				
ASSET BALANCE(S) AND OCC RATING (SM, SUBSTANDARD, DOUBTFUL OR LOSS):				
\$ CRITICISM				
AMOUNT CHARGED OFF TO DATE				
FUTURE POTENTIAL CHARGE-OFF				
PRESENT STATUS (Fully explain any increase in outstanding balance; include past due status,				
nonperforming, significant progress or deterioration, etc.):				
FINANCIAL AND/OR COLLATERAL SUPPORT (include brief summary of most current				
financial information, appraised value of collateral and/or estimated value and date thereof,				
bank's lien position and amount of available equity, if any, guarantor(s) info, etc.):				
PROPOSED PLAN OF ACTION TO ELIMINATE ASSET CRITICISM(S) AND TIME				
FRAME FOR ITS ACCOMPLISHMENT:				
IDENTIFIED SOURCE OF REPAYMENT AND DEFINED REPAYMENT PROGRAM				
(repayment program should coincide with source of repayment):				
Use this form for reporting each criticized asset that exceeds dollars (\$) and retain				
the original in the credit file for review by the examiners. Submit your reports				
( <u>monthly/quarterly</u> ) until notified otherwise, in writing, by the Assistant Deputy Comptroller.				