# AGREEMENT BY AND BETWEEN Hiawatha National Bank Hager City, WI and The Comptroller of the Currency

Hiawatha National Bank, Hager City, WI ("Bank") and the Comptroller of the Currency of the United States of America ("Comptroller") wish to protect the interests of the depositors, other customers, and shareholders of the Bank, and, toward that end, wish the Bank to operate safely and soundly and in accordance with all applicable laws, rules and regulations.

The Comptroller has found unsafe and unsound banking practices relating to high credit risk, deficient earnings performance, less than satisfactory capital, and weak interest rate risk management at the Bank.

In consideration of the above premises, it is agreed, between the Bank, by and through its duly elected and acting Board of Directors ("Board"), and the Comptroller, through his authorized representative, that the Bank shall operate at all times in compliance with the articles of this Agreement.

## ARTICLE I

## JURISDICTION

- (1) This Agreement shall be construed to be a "written agreement entered into with the agency" within the meaning of 12 U.S.C. § 1818(b)(1).
- (2) This Agreement shall be construed to be a "written agreement between such depository institution and such agency" within the meaning of 12 U.S.C. § 1818(e)(1) and 12 U.S.C. § 1818(i)(2).

- (3) This Agreement shall be construed to be a "written agreement" within the meaning of 12 U.S.C. § 1818(u)(1)(A).
- (4) This Agreement shall cause the Bank to be designated as in "troubled condition," as set forth in 12 C.F.R. § 5.51(c)(6), unless otherwise informed in writing by the Comptroller. In addition, this Agreement shall cause the Bank not to be designated as an "eligible bank" for purposes of 12 C.F.R. § 5.3(g), unless otherwise informed in writing by the Comptroller.
- (5) All reports or plans which the Bank or Board has agreed to submit to the Assistant Deputy Comptroller pursuant to this Agreement shall be forwarded to the:

Assistant Deputy Comptroller Minneaplois South Field Office 920 Second Avenue South, Suite 800 Minneapolis, MN 55402-3393

## ARTICLE II

# **CREDIT RISK**

- (1) Within sixty (60) days, the Board shall develop, implement, and thereafter ensure Bank adherence to a written program to reduce the high level of credit risk in the Bank. The program shall include, but not be limited to:
  - (a) projections of reductions in the level of special mention and classified assets;
  - (b) workout plans for all special mention and classified assets equaling or exceeding \$50M;
  - (c) a revision to the Bank's lending policy to include credit underwriting standards requiring thorough financial analyses, including cash flow analyses, current collateral valuations, and accurate risk ratings; and
  - (d) measures to ensure adherence to the bank's written lending policy.

- (2) The Board shall submit a copy of the program to the Assistant Deputy Comptroller for prior determination of no supervisory objection.
- (3) At least quarterly, the Board shall prepare a written assessment of the bank's progress under the program. This assessment should identify the bank's progress in reducing special mention and classified assets. If the bank's level of special mention and classified assets has not improved to the extent projected, the Board shall formulate actions that will be taken to improve future performance, and reevaluate the appropriateness of the workout plans on individual problem assets, and make changes to those workout plans when warranted. The Board shall submit a copy of this assessment to the Assistant Deputy Comptroller.
- (4) The Board shall ensure that the Bank has processes, personnel, and control systems to ensure implementation of and adherence to the program developed pursuant to this Article.

## ARTICLE III

## CAPITAL MINIMUMS AND DIVIDEND RESTRICTIONS

- (1) The Bank shall achieve by June 30, 2007, and thereafter maintain the following capital levels (as defined in 12 C.F.R. Part 3):
  - (a) Tier 1 capital at least equal to 8.5 percent of adjusted total assets.<sup>1</sup>
  - (b) Total risk based capital equal to 13.5 percent of risk weighted assets.
- (2) The requirement in this Agreement to meet and maintain a specific capital level means that the Bank may not be deemed to be "well capitalized" for purposes of 12 U.S.C. § 1831o and 12 C.F.R. Part 6 pursuant to 12 C.F.R. § 6.4(b)(1)(iv).

<sup>&</sup>lt;sup>1</sup> Adjusted total assets is defined in 12 C.F.R. § 3.2(a) as the average total asset figure used for Call Report purposes minus end-of-quarter intangible assets.

- (3) Additionally, the Board shall develop and implement a dividend policy that allows the declaration of a dividend only:
  - (i) when the Bank is in compliance with its approved capital levels;
  - (ii) when the Bank is in compliance with 12 U.S.C. §§ 56 and 60; and
  - (iii) with the prior written determination of no supervisory objection by the Assistant Deputy Comptroller.
- (4) The Board shall ensure that the Bank has processes, personnel, and control systems to ensure implementation of and adherence to the program developed pursuant to this Article.

## ARTICLE IV

## INTEREST RATE RISK MANAGEMENT

- (1) Within sixty (60) days, the Board shall adopt, implement, and thereafter ensure Bank adherence to a written interest rate risk management program. In formulating this program, the Board shall refer to the "Interest Rate Risk" booklet of the <u>Comptroller's Handbook</u>. The program shall provide for a coordinated interest rate risk strategy and, at a minimum, address:
  - (a) the establishment of adequate management reports on which to base sound interest rate risk management decisions;
  - (b) implementation of effective tools to measure and monitor the Bank's performance and overall interest rate risk profile; and
  - (c) prudent limits on the nature and amount of interest rate risk that can be taken.
- (2) Upon adoption, a copy of the written program shall be forwarded to the Assistant Deputy Comptroller for review.

(3) The Board shall ensure that the Bank has processes, personnel, and control systems to ensure implementation of and adherence to the policy developed pursuant to this Article.

## ARTICLE V

## **CLOSING**

- (1) Although the Board has agreed to submit certain programs and reports to the Assistant Deputy Comptroller for review or prior written determination of no supervisory objection, the Board has the ultimate responsibility for proper and sound management of the Bank.
- (2) It is expressly and clearly understood that if, at any time, the Comptroller deems it appropriate in fulfilling the responsibilities placed upon him by the several laws of the United States of America to undertake any action affecting the Bank, nothing in this Agreement shall in any way inhibit, estop, bar, or otherwise prevent the Comptroller from so doing.
- (3) Any time limitations imposed by this Agreement shall begin to run from the effective date of this Agreement. Such time requirements may be extended in writing by the Assistant Deputy Comptroller for good cause upon written application by the Board.
- (4) The provisions of this Agreement shall be effective upon execution by the parties hereto and its provisions shall continue in full force and effect unless or until such provisions are amended in writing by mutual consent of the parties to the Agreement or excepted, waived, or terminated in writing by the Comptroller.
- (5) In each instance in this Agreement in which the Board is required to ensure adherence to, and undertake to perform certain obligations of the Bank, it is intended to mean that the Board shall:

- (a) authorize and adopt such actions on behalf of the Bank as may be necessary for the Bank to perform its obligations and undertakings under the terms of this Agreement;
- (b) require the timely reporting by Bank management of such actions directed by theBoard to be taken under the terms of this Agreement;
- (c) follow-up on any non-compliance with such actions in a timely and appropriate manner; and
- (d) require corrective action be taken in a timely manner of any non-compliance with such actions.
- (6) This Agreement is intended to be, and shall be construed to be, a supervisory "written agreement entered into with the agency" as contemplated by 12 U.S.C. § 1818(b)(1), and expressly does not form, and may not be construed to form, a contract binding on the Comptroller or the United States. Notwithstanding the absence of mutuality of obligation, or of consideration, or of a contract, the Comptroller may enforce any of the commitments or obligations herein undertaken by the Bank under his supervisory powers, including 12 U.S.C. § 1818(b)(1), and not as a matter of contract law. The Bank expressly acknowledges that neither the Bank nor the Comptroller has any intention to enter into a contract. The Bank also expressly acknowledges that no officer or employee of the Office of the Comptroller of the Currency has statutory or other authority to bind the United States, the U.S. Treasury Department, the Comptroller, or any other federal bank regulatory agency or entity, or any officer or employee of any of those entities to a contract affecting the Comptroller's exercise of his supervisory responsibilities. The terms of this Agreement, including this paragraph, are not subject to

amendment or modification by any extraneous expression, prior agreements or prior arrangements between the parties, whether oral or written.

IN TESTIMONY WHEREOF, the undersigned, authorized by the Comptroller, has hereunto set his hand on behalf of the Comptroller.

/S/	4/23/2007
Sheila A. Van Ornum	Date
Assistant Deputy Comptroller	
Minneaplois South Field Office	

IN TESTIMONY WHEREOF, the undersigned, as the duly elected and acting Board of Directors of the Bank, have hereunto set their hands on behalf of the Bank.

/S/	04/23/2007
Glenn Nelson	Date
/S/	04/23/2007
Thomas L. Tyler	Date
/S/	04/23/2007
Carlton DeWitt	Date
/S/	04/23/2007
Wallace Lindholm	Date
/S/	04/23/2007
Maxine Timm	Date
/S/	04/23/2007
Jeffery Oskey	Date
/S/	04/23/2007
Beth Oskey	Date