UNITED STATES OF AMERICA DEPARTMENT OF THE TREASURY OFFICE OF THE COMPTROLLER OF THE CURRENCY

In the Matter of:)	
Mark Pierce)	
Former Senior Loan Officer)	AA-EC-2016-49
)	
Los Alamos National Bank, Los Alamos, New Mexico)	

CONSENT ORDER

WHEREAS, the Office of the Comptroller of the Currency (OCC) intends to initiate prohibition and civil money penalty proceedings against Mark Pierce (Respondent) pursuant to 12 U.S.C. § 1818(e) and (i) on the basis of Respondent's activities while serving as Senior Loan Officer (SLO) of Los Alamos National Bank, Los Alamos, New Mexico (Bank);

WHEREAS, in the interest of cooperation and to avoid the costs associated with future administrative and judicial proceedings with respect to the above matter, Respondent, without admitting or denying any wrongdoing, desires to consent to the issuance of this Consent Order (Order) issued pursuant to 12 U.S.C. § 1818(e) and (i);

NOW, THEREFORE, it is stipulated by and between the OCC, through the duly authorized representative of the Comptroller of the Currency (Comptroller), and Respondent that:

ARTICLE I

JURISDICTION

(1) The Bank is an "insured depository institution" as that term is defined in 12 U.S.C. § 1813(c)(2).

- (2) Respondent was an officer of the Bank and was an "institution-affiliated party" of the Bank as that term is defined in 12 U.S.C. § 1813(u), having served in such capacity within six (6) years from the date of this Order. *See* 12 U.S.C. § 1818(i)(3).
- (3) The Bank is a national banking association within the meaning of 12 U.S.C. § 1813(q)(1)(A), and is chartered and examined by the OCC. See 12 U.S.C. § 1 et seq.
- (4) The OCC is the "appropriate Federal banking agency" as that term is defined in 12 U.S.C. § 1813(q) and is therefore authorized to initiate and maintain this prohibition and civil money penalty action against Respondent pursuant to 12 U.S.C. § 1818(e) and (i).

ARTICLE II

COMPTROLLER'S FINDINGS

The Comptroller finds, and Respondent neither admits nor denies, the following:

- (1) Respondent was a commercial loan officer at the Bank from 2008 to July 2010, and served as the SLO from July 2010 until April 2013.
- (2) During the period from 2009 to 2012, Respondent participated in an unsafe or unsound credit administration program at the Bank, which included numerous unsafe or unsound practices that masked deterioration in the Bank's loan portfolios. Unsafe or unsound practices that Respondent engaged in, or instructed others to engage in, included among other things, advancing additional credit to troubled borrowers to make principal and interest payments on past-due loans; backdating Bank documents; using projections and future events to risk-rate loans favorably; failing to properly risk-rate loans substandard or worse despite the presence of well-defined weaknesses in the loans; instructing loan officers to exclude relevant but negative information from Bank documents; and preventing loan modifications from being reported as troubled debt restructures.

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- (3) The Bank has expended significant resources and incurred more than \$4,000,000 in external audit and consulting fees to determine and address the impact of the unsafe or unsound credit administration program and culture on its financial statements, which culminated in the Bank restating its financial statements and Consolidated Reports of Condition and Income dating back to December 31, 2010.
- (4) During the OCC's 2012 full scope examination of the Bank, Respondent obstructed the examination by deleting loan documents related to a troubled borrower, after learning that the OCC would receive additional access to the Bank's electronic records system.
- (5) By reason of the foregoing misconduct, Respondent engaged in violations of laws, recklessly engaged in unsafe or unsound practices, and breached his fiduciary duty to the Bank; which violations, practices, and breaches were part of a pattern of misconduct, and caused more than a minimal loss to the Bank. Respondent's misconduct involved personal dishonesty and demonstrated willful and continuing disregard for the safety or soundness of the Bank.

ARTICLE III

ORDER OF PROHIBITION

Respondent consents to, and it is ORDERED that:

- (1) With respect to the institutions and agencies set forth in paragraph (2) of this Article, Respondent hereby agrees that he shall not:
 - (a) participate in any manner in the conduct of their affairs;
 - (b) solicit, procure, transfer, attempt to transfer, vote, or attempt to vote any proxy, consent, or authorization with respect to any voting rights;

- (c) violate any voting agreement previously approved by the "appropriate Federal banking agency," as defined in 12 U.S.C. § 1813(q); or
- (d) vote for a director, or serve or act as an "institution-affiliated party," as defined in 12 U.S.C. § 1813(u).
- (2) The prohibitions in paragraph (1) of this Article apply to the following institutions and agencies:
 - (a) any insured depository institution, as defined in 12 U.S.C. § 1813(c);
 - (b) any institution treated as an insured bank under 12 U.S.C. § 1818(b)(3),(b)(4) or (b)(5);
 - (c) any insured credit union under the Federal Credit Union Act;
 - (d) any institution chartered under the Farm Credit Act of 1971;
 - (e) any appropriate Federal depository institution regulatory agency; and
 - (f) the Federal Housing Finance Agency and any Federal Home Loan Bank.
- (3) The prohibitions of paragraphs (1) and (2) of this Article shall cease to apply with respect to a particular institution if Respondent obtains the prior written consent of both the OCC and the institution's "appropriate Federal financial institutions regulatory agency," as defined in 12 U.S.C. § 1818(e)(7)(D).
- (4) This Order shall be enforceable to the same extent and in the same manner as an effective and outstanding order that has been issued and has become final pursuant to 12 U.S.C. § 1818.

ARTICLE IV

ORDER FOR CIVIL MONEY PENALTY

Respondent consents to, and it is ORDERED that:

- (1) Respondent shall pay a civil money penalty in the amount of ten thousand dollars (\$10,000), which shall be paid in full accordance to the following payment schedule:
 - (a) One thousand dollars (\$1,000) shall be paid upon Respondent's execution of this order.
 - (b) Four thousand dollars (\$4,000) shall be paid no later than December 31, 2016.
 - (c) Five thousand dollars (\$5,000) shall be paid no later than March 30, 2017.
- (2) Respondent shall make payment in full by cashier's or certified checks made payable to the Treasurer of the United States, and shall deliver the payment to: Office of the Comptroller of the Currency, P.O. Box 979012, St. Louis, Missouri 63197-9000. The docket number of this case (AA-EC-2016-49) shall be entered on the submitted payment.
- (3) If Respondent fails to comply with any provision of this Order, then the entire balance of the civil money penalty amount described in this Article shall become immediately due and payable.
- (4) This Order shall be enforceable to the same extent and in the same manner as an effective and outstanding order that has been issued and has become final pursuant to 12 U.S.C. § 1818.
- (5) Within seven (7) days from the issuance of this Order, Respondent shall notify the Director of the Enforcement & Compliance Division ("Enforcement Director") of the address of his current place of residence, by completing the form attached hereto as Appendix A.
- (6) Until the civil money penalty is paid in full, upon each and every subsequent change in place of residence, if any, Respondent shall notify the Enforcement Director of his new address within seven (7) days of such change in address, by sending written notice to

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Enforcement Director, 400 7th Street S.W., Washington, DC 20219.

ARTICLE V

BANKRUPTCY

- (1) If Respondent files for bankruptcy protection, Respondent shall notify the Enforcement Director within ten (10) days of the filing and shall provide a copy of the filing to the Enforcement Director.
- (2) In any bankruptcy proceeding in which it is or may be contended that Respondent's obligation to pay a civil money penalty pursuant to this Order is subject to discharge, Respondent will in no manner contest the assertion of the OCC or any officer, employee, or agent of the OCC or any agent, officer, or representative of the United States, pursuant to 11 U.S.C. § 523(a) or otherwise, that the civil money penalty obligation in the Order arises out of acts which result in claims not dischargeable in bankruptcy.

ARTICLE VI

CLOSING

- (1) By executing this Order, Respondent waives:
 - (a) the right to a Notice of Intention to Prohibit Further Participation and

 Notice of Civil Money Penalty Assessment under 12 U.S.C. § 1818(e) and

 (i);
 - (b) all rights to a hearing and a final agency decision pursuant to 12 U.S.C.§ 1818(e) and (i) and 12 C.F.R. Part 19;
 - (c) all rights to seek judicial review of this Order;
 - (d) all rights in any way to contest the validity of this Order; and

- (e) any and all claims for fees, costs, or expenses against the United States, the OCC, or any officer, employee, or agent of the OCC, related in any way to this enforcement matter or this Order, whether arising under common law or under the terms of any statute, including, but not limited to, the Equal Access to Justice Act, 5 U.S.C. § 504 and 28 U.S.C. § 2412.
- (2) Respondent shall not cause, participate in, or authorize the Bank (or any subsidiary or affiliate of the Bank) to incur, directly or indirectly, any expense relative to the negotiation and issuance of this Order except as permitted by 12 C.F.R. § 7.2014 and Part 359. In addition, Respondent shall not, directly or indirectly, obtain or accept any indemnification (or other reimbursement) from the Bank (or any subsidiary or affiliate of the Bank) with respect to such amounts except as permitted by 12 C.F.R. § 7.2014 and Part 359; provided, however, Respondent may not obtain or accept such indemnification with respect to payment of the civil money penalty.
- (3) Respondent acknowledges that he has read and understands the premises and obligations of this Order and declares that no separate promise or inducement of any kind has been made by the OCC or any officer, employee, or agent of the OCC to cause or induce Respondent to agree to consent to the issuance of this Order and/or to execute this Order.
- (4) This Order constitutes a settlement of any proceedings arising out of the facts, omissions, or violations described in the Comptroller's Findings (Article II of this Order). The OCC agrees not to institute the proceedings referenced in the first whereas clause of this Order for the specific acts, omissions, or violations described in Article II of this Order unless such acts, omissions, or violations reoccur. However, the specific acts, omissions, or violations

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described in Article II may be used by the OCC in future enforcement actions to establish a pattern of misconduct or the continuation of a pattern of misconduct.

- (5) This Order shall not be construed as an adjudication on the merits and, except as set forth in paragraph (4) above, shall not inhibit, estop, bar, or otherwise prevent the OCC from taking any action affecting Respondent if, at any time, the OCC deems it appropriate to do so to fulfill the responsibilities placed upon the OCC by the several laws of the United States.
- (6) Nothing in this Order shall preclude any proceedings brought by the OCC to enforce the terms of this Order, and nothing in this Order constitutes, nor shall Respondent contend that it constitutes, a waiver of any right, power, or authority of any other representatives of the United States or agencies thereof, including the Department of Justice, to bring other actions deemed appropriate.
- (7) This Order is intended to be, and shall be construed to be, a final order issued pursuant to 12 U.S.C. § 1818, and expressly does not form, and may not be construed to form, a contract binding on the United States, the OCC, or any officer, employee, or agent of the OCC. Respondent expressly acknowledges that no officer, employee, or agent of the OCC has statutory or other authority to bind the United States, the United States Treasury Department, the OCC, or any other federal bank regulatory agency or entity, or any officer, employee, or agent of those entities, to a contract affecting the OCC's exercise of its supervisory responsibilities.
- (8) This Order is "issued with the consent of . . . the institution-affiliated party concerned," pursuant to 12 U.S.C. § 1818(h)(2).

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- (9) The terms of this Order, including this paragraph, are not subject to amendment or modification by any extraneous expression, prior agreements, or prior arrangements between the parties, whether oral or written.
- (10) The provisions of this Order are effective upon issuance by the OCC, through the Comptroller's duly authorized representative, whose hand appears below, and shall remain effective and enforceable, except to the extent that, and until such time as, any provisions of this Order shall have been amended, suspended, waived, or terminated in writing by the OCC, through the Comptroller's duly authorized representative.

IN TESTIMONY WHEREOF, the undersigned has hereunto set his hand.

s/Mark Pierce	10/10/16	
Mark Pierce	Date	
IT IS SO ORDERED.		
s/Michael R. Brickman	10/27/16	
Michael R. Brickman	Date	
Deputy Comptroller for Special Supervision		

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