

November 9, 1993

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Any attachments to this document are rescinded only as they relate to national banks and federal savings associations.

MEMORANDUM FOR CHIEF EXECUTIVE OFFICERS

Acting Director

FROM:

hich to Jonathan L. Fiechter

Interagency Advisory on "Prime Bank" Notes, SUBJECT: Guarantees and Letters of Credit

The enforcement staff of the Federal financial institution regulatory agencies have noted the use, or attempted use, of questionable financial instruments in connection with complex, and possibly illegal, schemes. The questionable instruments are often denominated as "Prime Bank Notes," "Prime Bank Guarantees," or "Prime Bank Letters of Credit." The attached Interagency Advisory describes these instruments and the associated transactions and provides guidance for institutions that become aware of such transactions. Please review the Advisory and share it with appropriate staff.

Attachment

Board of Governors of the Federal Reserve System Federal Deposit Insurance Corporation National Credit Union Administration Office of the Comptroller of the Currency Office of Thrift Supervision

October 21, 1993

## Interagency Advisory

## WARNING CONCERNING "PRIME BANK" NOTES, GUARANTEES, AND LETTERS OF CREDIT AND SIMILAR FINANCIAL INSTRUMENTS

The enforcement staffs of the federal financial institutions supervisory agencies, who work with federal law enforcement officials responsible for investigating and prosecuting bank fraud-related matters, have noted an increase in the use, or attempted use, of questionable financial instruments in connection with complex, and possibly illegal, schemes. Many of these schemes have been aimed at defrauding borrowers and investors in the United States and abroad, as well as domestic and foreign banks. The questionable instruments are often denominated as "Prime Bank Notes", "Prime Bank Guarantees", or "Prime Bank Letters of Credit". They are also called by such other names as "Prime European Bank Letters of Credit", "Prime World Bank Debentures", or "Prime Insurance Guarantees".<sup>1</sup>

Over the past several years, federal and state law enforcement authorities have prosecuted, or are presently in the process of investigating, wrongdoers who have defrauded individuals and entities by promising, for example, to arrange loans that would be funded in some manner by "Prime Bank"-types of financial instruments, or would, in some other way. involve such instruments and advance loan fee payments. Many of the illegal or dubious schemes that have been brought to the attention of various regulatory agencies by law enforcement officials, foreign banks, the World Bank, and central banking authorities appear to involve overly complex loan funding mechanisms necessitating the use of "Prime Bank"type documents. Other suspicious schemes involve "investments" in "Prime Bank"-type financial instruments and promises of unrealistic returns on multi-million dollar investments. In many recent situations, the agencies have been advised that individuals have been improperly using the names of large, well-known domestic and foreign banks, the World Bank, and central banks in connection with their "Prime Bank" schemes. When contacted by potential borrowers, investors or regulators, the institutions had no knowledge about the unauthorized use of their names or the issuance of anything akin to "Prime Bank"-type financial instruments.

<sup>&</sup>lt;sup>1</sup>These and similar financial instruments were the subject of prior regulatory agency alerts issued by the Office of the Comptroller of the Currency. These included the Office of the Comptroller of the Currency's Banking Circular BC-141, Supplement 2, dated July 14, 1982, several subsequent supplements to BC-141, and BC-243, dated February 7, 1990.

Because the staffs of the federal bank, thrift and credit union regulatory agencies are not aware of any legitimate use of any financial instrument called a "Prime Bank" note, guarantee, letter of credit, debenture, or similar type of financial instrument, you should be alert to the potential dangers associated with any transaction involving these types of instruments.<sup>2</sup> Likewise, you should be attentive to the attempted use of any traditional type of financial instrument--such as a standby, performance or commercial letter of credit-that is somehow referred to in an unconventional manner, such as a letter of credit referencing forms allegedly produced or approved by the International Chamber of Commerce. Examples of these include bogus schemes involving the supposed issuance of an "ICC 3034" or an "ICC 3039" letter of credit by a domestic or foreign bank.

The staffs of the regulatory agencies, in cooperation with the Department of Justice, the Federal Bureau of Investigation, the U.S. Secret Service, and the Securities and Exchange Commission, want to alert you to this situation and request that, in the event you become aware of any transaction involving any of the aforementioned types of financial instruments, you advise one of the following federal regulatory agency officials:

Board of Governors of the Federal Reserve System Deputy Associate Director Enforcement and Special Investigations Sections Division of Banking Supervision and Regulation Mail Stop 175 Washington, D.C. 20551 (202) 452-2620 (202) 736-5641 (fax)

National Credit Union Administration Office of the General Counsel 1775 Duke Street Alexandria, Virginia 22314 (703) 518-6540 (703) 518-6569 (fax) Federal Deposit Insurance Corporation Chief Special Activities Section Division of Supervision 550 17th Street, N.W. Washington, D.C. 20429 (202) 898-6750 (202) 898-3627 (fax)

Office of the Comptroller of the Currency Law Department Enforcement and Compliance Director 250 E Street, S.W. Washington, D.C. 20219 (202) 874-4800 (202) 874-5301 (fax)

Office of Thrift Supervision Deputy Director for Regional Operations 1700 G Street, N.W. Washington, D.C. 20552 (202) 906-6853 (202) 898-0230 (fax)

<sup>&</sup>lt;sup>2</sup>There are currently six insured depository institutions with the word "Prime" in their names in the United States. Two of them are commercial banks that operate in Florida, one is a commercial bank in Connecticut, another is a commercial bank in Indiana, and two of them are thrift associations operating in Wisconsin and Pennsylvania, respectively. There is also one bank holding company in Illinois with the word "Prime" in its name. This alert is not associated with any deposit or other type of legitimate debt obligation or financial instrument issued by any of these financial institutions.

Also, if you suspect that a criminal offense is being committed, it is required that you promptly make a criminal referral to the appropriate federal law enforcement agencies in accordance with applicable criminal referral regulations.